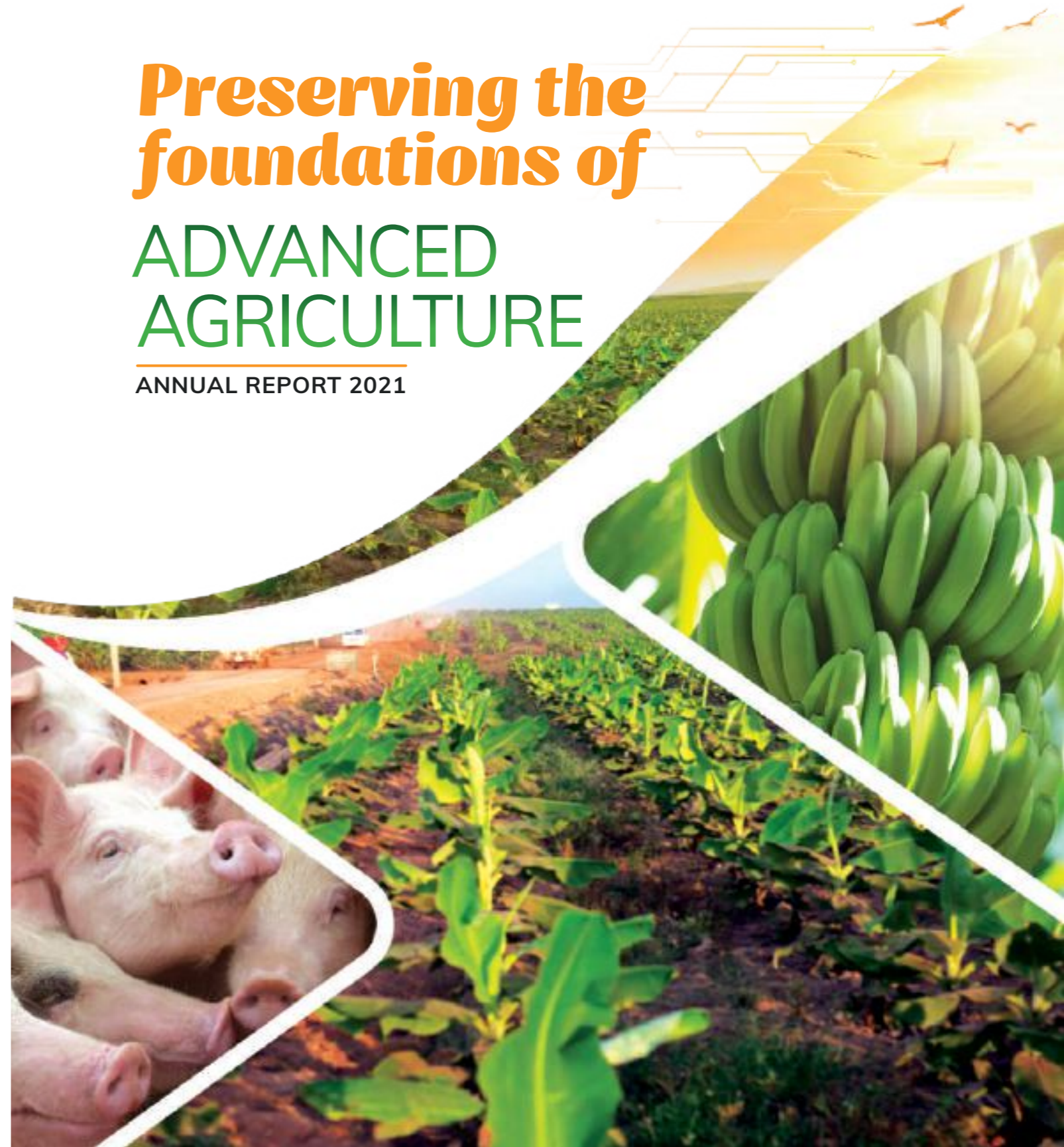


Preserving the foundations of ADVANCED AGRICULTURE

ANNUAL REPORT 2021



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ANNUAL REPORT
2021

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“
IN THE CIRCUMSTANCE OF THE MARKET EXPERIENCING VICISSITUDES INSTIGATED BY THE Covid-19 PANDEMIC, HOANG ANH GIA LAI GROUP HAVE NEVER ABANDONED MAKING EFFORTS AND, INSTEAD, CHANGES IN ORDER TO TAKE STEPS APPROPRIATE TO REAL LIFE SITUATION. WE BELIEVE THAT THESE IMPEDIMENTS WILL SOON BE OVERCOME AND A LOT OF POTENTIAL EXPLOITED FOR DEVELOPMENT IN THE UPCOMING STAGE.

”

MESSAGE FROM CHAIRMAN OF THE BOARD OF DIRECTORS

Dear distinguished shareholders,
investors, banks and partners,

In 2020, the Covid-19 pandemic continued to experience complicated and unpredictable progression, exerting adverse effect on production and trade around the world in general, and Vietnam in particular. There has been an interruption in supply chain and an increase in the prices of input factors while the price of agricultural products has not increased correspondingly, representing significant challenge for the agribusiness.

In that context, the Board of Directors and the Board of Management continue to persistently pursue the motto of restructuring, rationalizing production and business, reducing debts, and adapting to the unpredictable complicated position of the business environment.

Regarding the business restructuring strategy, the Group focuses on two main areas: fruit and pig farming. The planned area of fruit plantation is 10,000 ha including 7,000 ha of banana (by the end of 2021 HAGL had planted 5,000 ha, and another 2,000 ha in 2022). For the pig farming, by the end of 2021 HAGL had built 7 clusters of barns with a capacity of raising about 400,000 hogs per year (each cluster houses 2,400 sows and each sow farrows about 25 hogs per year). At the turn of 2022, HAGL will build 9 more clusters of barns bringing the total up to 16 clusters, with a capacity of raising more than 1,000,000 hogs per year.

It is to HAGL's competitive advantage to have a large land bank far from residential areas, endowed with compatible climate and soil, geographical distance and favorable transportation conditions to seaports and markets. Banana and pork products are two basic and essential foodstuffs for life extensively marketed.

The bright and new point of HAGL is the creativity in making most of supporting resources from the banana industry to create a special competitive advantage for the pig industry. Waste bananas from the farming (about 200,000 tons/year) provide a rich source of nutritious materials for pig feed, helping to reduce product costs. Moreover, the "banana-fed pork", is a unique product that is delicious and meets the criteria of organic products, highly appreciated and welcome by consumers. HAGL is confident that this business strategy is suitable with the modern consumption trend of society, when goes along with customers are more and more interested in health and product quality

Regarding financial restructuring, HAGL has basically completed the divestment of their interest in Hoang Anh Gia Lai Agricultural Joint Stock



BOD Chairman
DOAN NGUYEN DUC



It is to HAGL's competitive advantage to have a large land bank far from residential areas, endowed with compatible climate and soil, geographical distance and favorable transportation conditions to seaports and markets. Banana and pork products are two basic and essential foodstuffs for life and extensively marketed.

Company group, sharply reduced bank loan balance, cutting interest expenses, improving business, etc.

Business results in 2021 (according to the draft financial statements expected to complete for release on March 24, 2022) with total net revenue of 2,097 billion dongs and profit after tax of 127 billion dongs, after a long period of loss, is an inspiring result in the context of risky and challenging production and business conditions as in 2021.

Besides, HAGL has attained remarkable success in pandemic prevention, stabilizing business activities, maintaining stable jobs for employees. Employees experienced no cut in their income and benefits as compared to the time prior to the pandemic outbreak. Statutory tax and social insurance payments are always complied. Besides, medical staff of University of Medicine and Pharmacy Hospital - HAGL has also played an important role in disease control and health care for the people. At the same time, sports activities continue to make important contributions to the country's football by training with many players who possess superior professional skills and integrity capped to play in the national team.

Succeeding to the achievements in 2021, HAGL sets a target of explosive growth in 2022 and the following years. Specifically, the revenue in 2022 will be targeted at over VND 4,800 billion and the profit

after tax VND 1,120 billion. HAGL will also go for private placement to raise business capital of VND 1,200 billion to invest in banana and pig farming. This solution will help increase the capital adequacy ratio, investment in earning assets, thereby increasing business efficiency and reducing risks, increasing the value and investment attractiveness of HAG shares.

Adopting the above strategy we are confident of HAGL spectacular success, offering long-term benefits to Shareholders and Investors. On behalf of the Board of Directors, I would like to express my sincere gratitude to the Shareholders, Investors, Banks and Partners who have accompanied HAGL along the past arduous journey and look forward to your continuing support in the coming time. Your companionship and support will be the driving force for us to keep developing, pursuing the mission of "Sustainable Agricultural Development".

Yours,

A blue ink signature of Doan Nguyen Duc.

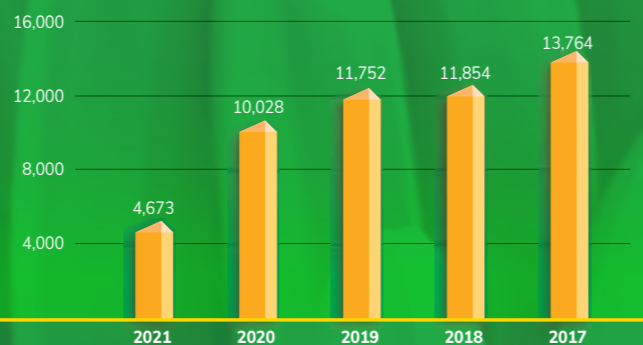
BOD Chairman
DOAN NGUYEN DUC



OWNER'S EQUITY
(VND BILLION)

2021

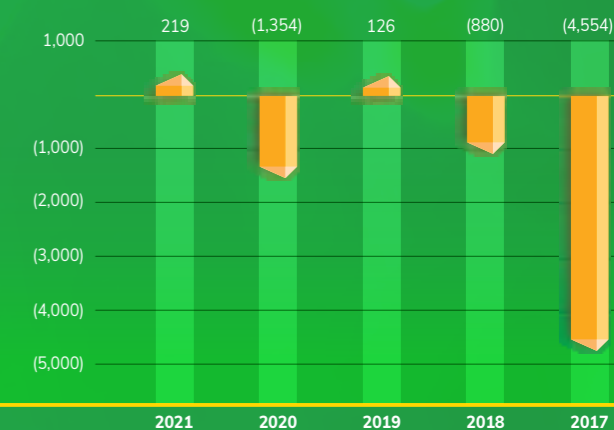
4,673



EARNING PER SHARE
(VND)

2021

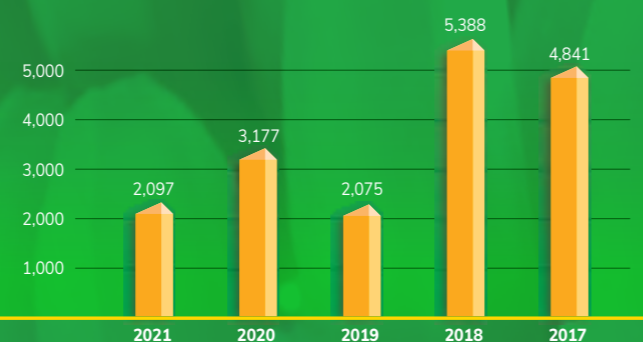
219



NET REVENUE
(VND BILLION)

2021

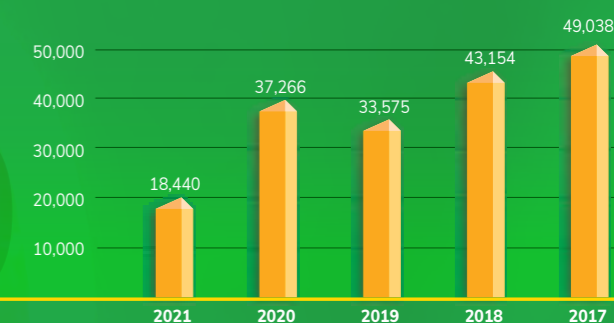
2,097



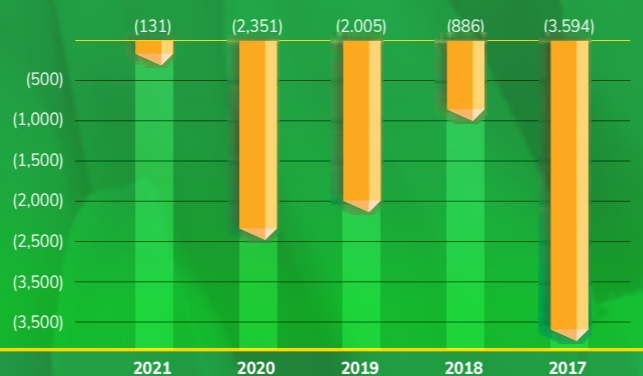
TOTAL ASSETS
(VND BILLION)

2021

18,440



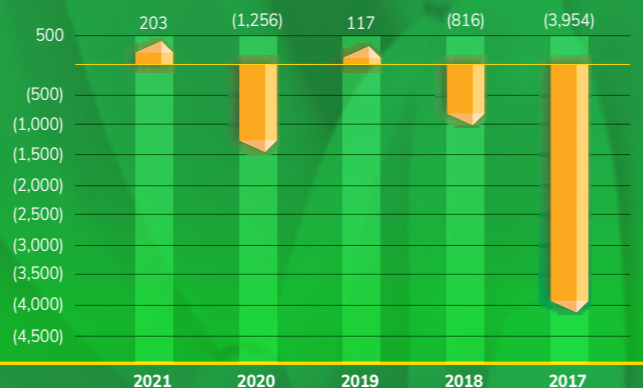
PROFIT BEFORE TAX
(VND BILLION)



DEBT TO OWNER'S EQUITY RATIO



PROFIT AFTER TAX OF THE PARENT COMPANY
(VND BILLION)





**SOLIDIFYING
THE FOUNDATIONS
UPHOLDING CAPACITY**

Vietnamese name

**CÔNG TY CỔ PHẦN
HOÀNG ANH GIA LAI**

English name: **Hoang Anh Gia Lai Joint Stock Company**

Transaction name: **Hoang Anh Gia Lai Joint Stock Company**

Abbreviation: **HAGL**

Business code: **5900377720**

First Business registration: **01/06/2006**

Business registration Certificate:

No. 5900377720 granted by the Department of Planning and Investment of Gia Lai Province dated 01/06/2006 (registered for the first time)

30th amended registration: 30/03/2018

STOCK CODE:

HAG

FACE VALUE:

**10,000
VND**

TOTAL SHARES:

927,467,947

CHARTER CAPITAL:

**9,274,679,470,000
VND**

HEAD OFFICE

Address: 15 Truong Chinh, Phu Dong ward, Pleiku, city Gia Lai province, Viet Nam

Tel : (+84) 269 222 5888

Fax : (+84) 269 222 2335

Website: www.hagl.com.vn

**SIGNIFICANT
MILESTONE**

2021 - 2022

2021

The Group's top goal is extensive restructuring to reduce bank loans, select and streamline production and business activities, adjust and improve production and business efficiency, and expansion second.

From 2022 onward, the Group aims to adopt intensive financial restructuring measures to reduce bank loan to a stable level as well as maintain and enhance production and business efficiency.

2013 - 2020

**INVESTMENT IN SUSTAINABLE
AGRICULTURAL DEVELOPMENT**

NURSING RUBBER TREES, INVESTING IN FRUIT PLANTATIONS TO ADAPT TO CHANGES IN RUBBER AND AGRO MARKET

**2002 - 2012
GOING PUBLIC**

PUBLIC COMPANY REAL ESTATE IS A KEY INDUSTRY WHILE DIVERSIFICATION STRATEGY IS IMPLEMENTED..

2002

Investing in Hoang Anh Gia Lai football club to popularize Hoang Anh Gia Lai brand name both domestically and internationally.

2006 - 2007

Transforming to the model of Joint stock company Dragon Capital and Jaccar became the Company's strategic shareholders

2008 - 2010

Listed at Ho Chi Minh City Stock Exchange Mobilizing equity capital from the stock market to finance programs diversifying the Company's industry into cultivation, hydroelectric power and minerals to create sustainable development

2011 - 2012

Mobilizing capital from the international stock market through the issuance of GDRs listed on the London Stock Exchange.

Issuing International Bonds of 90 million USD via Credit Suisse Issuing convertible bonds to Temasek.

1990 - 1993

START-UP STAGE

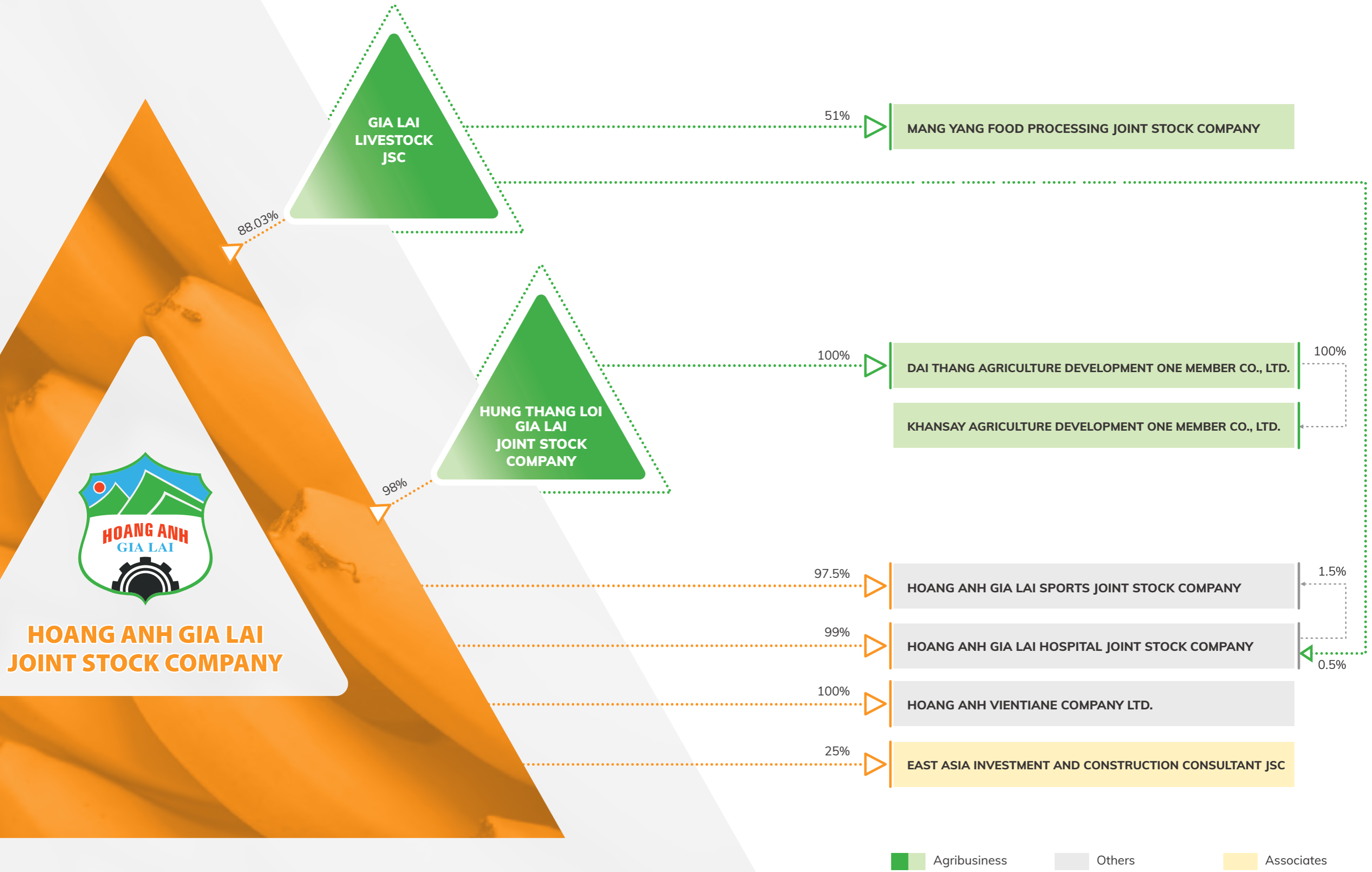
PRIVATE ENTERPRISE: WOODWORK.

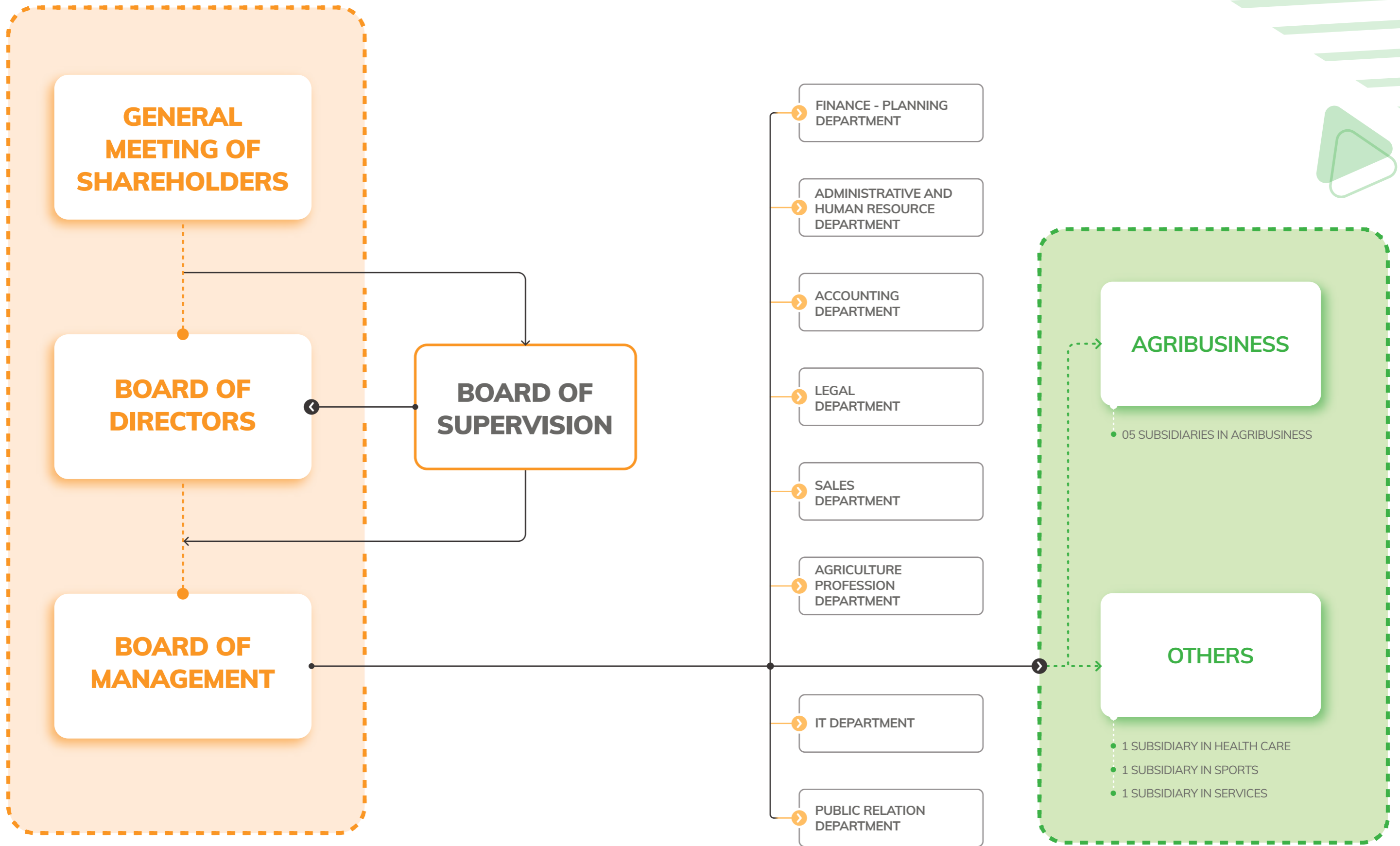
1990

A small wooden furniture workshop.

1993

The first wood-processing factory built; Hoang Anh Gia Lai Enterprise established.







Hoang Anh Gia Lai Joint Stock Company is organized according to the model of a multi-industry corporation with the main fields of fruit growing and cattle rearing. Besides, a number of other supporting industries such as hospitals and sports are also maintained



FRUIT BUSINESS

In 2021, the fruit industry will still occupy a crucial role in the Group's operating structure with banana as flagship product. By the end of 2021, the Group's fruit plantation area reached about 10,000 hectares in Vietnam, Laos and Cambodia, of which the banana area about 5,000 hectares.

The Group always focuses on manufacturing high quality products, meeting Global GAP standards or equivalent standards, eligible for export to demanding markets such as Japan, Korea, Singapore and Europe. Regarding the current consumption market, the Group takes the Chinese market as a base for occupying the position of the leading supplier of tropical fruits in this market. The group will also invest in post-harvest processing to increase product value and diversify product supply for the market.

In the future, the Group gradually aims to automate all stages of production, from tillage, planting, weeding to harvesting, packaging, and post-harvest preservation. The Group will also invest in building modern manufacturing and processing factories, creating high quality fruit-based products such as concentrated, dried, and frozen fruit juices for export, going into competition in the international market.

10,000 ha

Fruit area owned by the Group by end of 2021 in Vietnam, Laos and Cambodia



Banana area

5,000 ha



LIVESTOCK FARMING

The Group started investing in the pig farming from 2020, and 2021 saw this industry account for a large proportion in the revenue structure. By the end of 2021 HAGL had built 7 clusters of barns with a capacity of raising about 400,000 hogs per year. At the turn of 2022, HAGL will build 9 more clusters of barns bringing the total up to 16 clusters, with a capacity of raising more than 1,000,000 hogs per year (each cluster houses 2,400 sows and 60,000 hogs per year)..

 **1 million**
hogs a year as expected in 2022



OTHERS

HAGL Medical and Pharmaceutical University Hospital in 2019 continued to bring in profit. Although it has not yet accounted for a large proportion in the total revenue of the Group, the Hospital has made important contributions to the society, helping HAGL to participate in charitable activities and also considerably enabling healthcare and treatment for personnel and employees of the Group.



FOOTBALL

Sports activities are maintained to contribute to the development of Vietnamese football in particular and the society in general.

SUBSIDIARIES

AGRIBUSINESS

HAG - Ownership
31/12/2021

Hung Thang Loi Gia Lai Co., Ltd. 15 Trung Chinh, Phu Dong Ward, Pleiku City, Gia Lai Province, Vietnam	98.00%
Dai Thang Agricultural Development One Member Co., Ltd. Nongeaoyiy village, Paksong district, Champasak province, Laos	98.00%
Khan Say Agricultural Development One Member Co., Ltd. Nongeaoyiy village, Paksong district, Champasak province, Laos	98.00%
Gia Lai Livestock Joint Stock Company 8 th Floor, 15 Trung Chinh, Phu Dong Ward, Pleiku City, Gia Lai Province, Vietnam	88.03%
Mang Yang Food Processing Joint Stock Company B'len village, Lopang commune, Mang Yang district, Gia Lai province, Vietnam	44.90%

CONSTRUCTION, TRADING & SERVICES

Hoang Anh Gia Lai Sports Joint Stock Company 15 Trung Chinh, Phu Dong Ward, Pleiku City, Gia Lai Province, Vietnam	99.97%
Hoang Anh Gia Lai Hospital Joint Stock Company 238 Le Duan, Tra Ba ward, Pleiku City, Gia Lai Province, Vietnam	99.93%
Hoang Anh Gia Lai Vientiane Co., Ltd. Vatchan village, Chanthabouly district, Vientiane, Laos	100.00%

AS-
SOCIATES

HAG - Ownership
31/12/2021

East Asia Investment and Construction Consultant Joint Stock Company 7/1 Thanh Thai, Ward 14, District 10, HCM City, Vietnam	25.00%
--	--------



**SEEKING
OPPORTUNITY**
VALUE INCREASED



MR. DOAN NGUYEN DUC
BOD Chairman

Year of birth: 1963

Working experience:

1992 - now: Hoang Anh Gia Lai Joint Stock company

Current position at HAGL:

Chairman of the BOD

Other managerial titles:

BOD Vice Chairman of Hoang Anh Gia Lai Agricultural Joint Stock Company



MR. VO TRUONG SON
BOD member and General Director

Year of birth: 1973

Qualifications:

Master of Finance, Bachelor of Law, Member of the Association of Chartered Certified Accountants (ACCA), Member of the Vietnam Association of Certified Public Accountants (VACPA).

Working experience:

08/1996 - 11/2003: Auditing and Consulting Company Ltd. (A&C)

11/2003 - 10/2008: Senior audit manager at Ernst & Young Vietnam

10/2008 - now: Hoang Anh Gia Lai JSC

Current position at HAGL:

BOD member and General Director



MS. VO THI HUYEN LAN
Independent BOD member

Year of birth: 1971

Qualifications:

Bachelor of Economics - HCMC University of Economics; HEC MBA - France; Master in Finance, L'Université Dauphine - France

Working experience:

1996 - 1998: Chief Accountant at Prezioso

1998 - 2002: Chief Accountant at Espace Bourbon An Lạc

2002 - 2006: Deputy General Director, CFO at Big C Vietnam

2006 - 2020: General Director at Jaccar Holdings

Current position at HAGL:

BOD member

Other managerial titles:

General Director at Bourbon Ben Luc Joint Stock Company.

Member of the Board of Directors of Agrex Saigon Food Joint Stock Company.



MS. VO THI MY HANH
BOD member and Deputy General Director

Year of birth: 1977

Qualifications:

Bachelor of Law, Master of Business Administration

Working experience:

2001 - 2006: Hoang Anh Sole Proprietorship Enterprise

2006 - 2008: Deputy Director at Hoang Anh Gia Lai Furniture Factory Subsidiary

01 - 04/2009: Deputy Manager of Investment planning & Project department of Hoang Anh Gia Lai

04/2009: Deputy Director at Hoang Anh Gia Lai Hydropower JSC

12/2014 - 04/2017: Deputy General Director Hoang Anh Gia Lai Agricultural JSC

02/2017 - 05/2017: Deputy CFO at MPU Hoang Anh Gia Lai Hospital

05/2017 - 01/03/2021: BOD member and General Director at Hoang Anh Gia Lai Agricultural JSC; BOD member of Hoang Anh Gia Lai JSC

01/03/2021 - now: BOD member and Deputy General Director at Hoang Anh Gia Lai JSC

Current position at HAGL:

BOD member and Deputy General Director

Other managerial titles:

BOD member at Hoang Anh Gia Lai Agricultural JSC

Director at Hung Thang Loi Gia Lai Co., Ltd.

Director at Dong Gia Lai Fodder processing JSC



MR. NGUYEN VAN MINH
BOD member
Dismissed from 26/11/2021

Year of birth: 1959

Qualifications:

Agro engineer

Working experience:

1981 - 1989: Agriculture Department of Dakto District, Kon Tum Province

1989 - 1992: Company, Gia Lai Province; Director at Gia Lai Mineral JSC

1992 - 26/11/2021: Hoang Anh Gia Lai JSC



MS. NGUYEN THI HUYEN
Independent BOD member

Year of birth: 1974

Qualifications:

Bachelor in Foreign languages

Working experience:

1996 - 1998: Hoang Anh Sole Proprietorship Enterprise

1998 - 2001: Hoang Anh Quy Nhon Co., Ltd.

2001 - 2007: Representative office of Hoang Anh Gia Lai JSC in Singapore

2007 - 2008: Hoang Anh Quy Nhon Resort - Director's Assistan

2008 - 2013: Hoang Nguyen Construction and Housing Development JSC

2013 - 2021: Hoang Anh Gia Lai Myanmar Co., Ltd.

Current position at HAGL:

Independent BOD member

INFORMATION ON THE BOARD OF MANAGEMENT



MR. VO TRUONG SON
BOD member
and General Director

Year of birth: 1973

See page 20
for more information



MS. HO THI KIM CHI
Deputy General Director

Year of birth: 1976

Qualifications:

Bachelor in Business administration

Working experience:

1998 - 2006:

Hoang Anh Sole Proprietorship Enterprise

2006 - now:

Hoang Anh Gia Lai JSC

Current position at HAGL:

Deputy General Director



MS. VO THI MY HANH
BOD member
and Deputy General Director

Year of birth: 1977

See page 21
for more information



MS. LE TRUONG Y TRAM
Chief accountant

Year of birth: 1990

Qualifications:

Master of Finance,
Chief Accountant diploma

Working experience:

9/2012 - 8/2016:

Internal auditing department
Hoang Anh Gia Lai JSC

9/2016 - 6/2017:

Accounting department, Hoang Anh Gia Lai Agricultural JSC

7/2017 - 7/2018: Consolidation section, Hoang Anh Gia Lai JSC

7/2018 - now:

Accounting department, Hoang Anh Gia Lai JSC

Current position at HAGL:

Chief accountant

INFORMATION ON THE BOARD OF SUPERVISION



MS. DO TRAN THUY TRANG
BOS Head

Year of birth: 1970

Qualifications:

Bachelor in Economics, Bachelor of law, Auditor certificate

Working experience:

1992 - 2007:

Auditor at Auditing and Consulting Company Ltd. A&C

2008 - 2012:

CFO at Saigon Mekong Investment JSC

2012 - 2014:

Deputy Director in Finance at Saigon Mekong Investment JSC

2015 - 05/2017:

Deputy Director in charge of Finance at Indochina Cow Joint Stock Company

06/2017 - 2/2021:

Chief Accountant at Heygo Food JSC

Current position at HAGL:

Head of the Board of Supervision



MR. LE HONG PHONG
BOS member

Year of birth: 1980

Qualifications:

Bachelor in Economics

Working experience:

2003 - 2004:

Assistant auditor at Sai Gon Auditing and Financial Accounting Consultancy Company (Sai Gon AFC)

2004 - 2010:

Assistant auditor, Head of auditing team at Auditing and Consulting Company Ltd. A&C

2010 - 2011:

Financial controller at Dat Xanh Group Joint Stock Company

2011 - 2016:

Assistant manager of Internal Auditing department at Hoang Anh Gia Lai JSC

2015 - 2017:

Head of the Board of Supervision at Hoang Anh Gia Lai Agricultural JSC

2016 - 2019:

General Director at Indochina Rubber Investment and Development Co., Ltd.

2020 - 2021:

BOS head at Hoang Anh Gia Lai Agricultural JSC

2021 - now: Deputy director of finance, BOD consultant at Thinh Vuong Technical Services Joint Stock Company

Current position at HAGL:

BOS member



MR. PHAM NGOC CHAU
BOS member

Year of birth: 1975

Qualifications:

Bachelor in Economics

Working experience:

2001 - 2003:

Saigon Trade and Production Development Corporation (SADACO)

2004 - 2007:

Europe Asia United Company Limited

2008 - 2012:

Hoang Anh Gia Lai Real Estate Management JSC

2013 - now:

Hoang Anh Gia Lai JSC

Current position at HAGL:

BOS member



Over the past years, it has always been HAGL's primary concern to care about their executives and employees' living and also placed importance on building a highly qualified and experienced management team and enthusiastic, well-trained staff members. This is the driving force which helps HAGL overcome the adversities and stay consistent on the road ahead.

ORGANIZATION AND HUMAN RESOURCES

HAGL Group is organized under the parent - subsidiary model - including 1 parent company and 8 subsidiaries. In 2021 the Group recorded total employment of 2,448 people, comprising 2,008 direct workers at the plantations.

PERSONNEL

At HAGL Group, every position has its own required standards; yet, all the employees should meet these requirements: professional qualifications, high sense of responsibility and discipline. The Company always recognizes and appreciates the executives' and employees' competence and work efficiency in order to promote creativity. The personnel policy is always fully paid attention to and undergoes regular enhancement to create a positive, friendly and close knit working environment.



RECRUITMENT AND TRAINING

HAGL always puts a great emphasis on the establishment of a suitable personnel policy and working environment to empower employees to maximize their abilities.

Recruitment is conducted under a strict procedure to meet the selection of respective positions as required, ensuring stable and qualified workforce to satisfy the requirements of the Group's production and business operation. Besides, priority is also assigned to the

employment of talented individuals and leading experts locally and abroad.

Every year, the Group provides many short-term job-related training courses for workers in respective segments, and runs many short-term internal training to introduce new technology, working process, thus improving capability. As for managerial executives, the Company always attaches importance to enhancing their expertise, accessibility and applications of world's advanced methods of management



The Group's total workforce force in 2021

2,448

REMUNERATION, BONUS AND WELFARE

HAGL's remuneration and bonus policies are based on the criteria: competency, performance and contribution levels appropriate to the values created from each position. The company complies with the laws on social insurance, health insurance and unemployment insurance for its executives and employees.

Periodically at HAGL Medicine and Pharmacy University Hospital, the Group provides medical examination and treatment to its staffs and workers with an explicit policy: 50% of the periodical examination fees are paid by the Company, and 100% free for industrial accidents.

HAGL operates a complimentary shuttle service for employees, provides apartments to executives and senior experts working away from home, builds tenement blocks, and offers private apartments to households of which two members work for a plantation. HAGL also provides necessary equipment such as internet, cable TV services, etc. to the far-off plantations to create favorable conditions for work and entertainment of its employees.



RESULTS OF PRODUCTION AND BUSINESS

In 2021, though severely affected by the 4th outbreak of Covid-19 the country's economy, in general, and the business of the Group, in particular, obtained encouraging results as compared against 2020.

Item	2021 (VND billion)	2020 (VND billion)	Increase/decrease against 2020 (VND billion)
Net revenue	2,097	3,177	(1,080)
Gross profit	507	206	301
Profit (loss) before tax	(131)	(2,351)	2,220
Profit (loss) after CIT	128	(2,383)	2,511
Profit (loss) after tax of parent company	203	(1,256)	1,459



1,004
VND BILLION

Revenue from
fruit sales

representing **47.9%** of the total revenue

Gross profit reached VND 419 billion and gross profit margin 41.7%. This is HAGL's major revenue as well as gross profit in 2021 and the following years.

558
VND BILLION

Revenue from
pig sales

representing **26.6%** of the total revenue

Gross profit reached VND 192 billion and gross profit margin 34.41%. Though debuted to the market, this product earned substantial gross profit margin second to fruits only. This is also the Group's flagship product (besides fruits) promising an exponential growth in the future.

317
VND BILLION

Revenue from
goods sales

representing **15.1%** of the total revenue

Gross profit reached VND 24 billion and gross profit margin 7.57% mainly providing goods and materials for agribusiness.

218
VND BILLION

Revenue from
service provision

representing **10.4%** of the total revenue

Gross profit reached VND 4 billion and gross profit margin 1.83% mainly from medical services of HAGL Medical and Pharmaceutical University Hospital and hotel business, etc.



In general, 2021 witnessed an increase in the Group's revenue compared to 2020 (if the revenue of the HNG company group is excluded in the 2020 revenue structure) exceeding the revenue plan passed by the 2021 Annual General Meeting of Shareholders. The achievements above owe to the proper direction of the Board of Directors, the efforts of the Board of General Directors and all employees of the Group.

FINANCIAL POSITION

Item	2021	2020		Increase / (decrease) (%)
	(VND billion)	(VND billion)	(VND billion)	
			In which: HNG company group	
Total assets	18,440	37,266	25,902	(50.5)
Total liabilities	13,767	27,238	13,652	(49.5)
In which:				
Short-term loans	2,510	8,772	7,262	(71.4)
Long-term loans	5,777	9,331	2,002	(38.1)
Other loans and debts	5,480	9,135	4,389	(40.0)

In 2021, the group's disposal of the subsidiaries from HNG company group resulted in a sharp decline in the items related to financial position. Details:

ASSETS

As at 31/12/2021, the group's total asset value was VND18,440 billion, a decrease of 50.5% or VND 18,826 billion as compared with end of 2020. After excluding the figures of the companies in HNG group in 2020, the group's total asset this year was higher than 2020 due to the Group's investment in expanding business in the other companies.

Total assets as at 31/12/2021
18,440
VND BILLION

LIABILITIES

As at 31/12/2021, the total liabilities amounted to VND 13,767 billion, a decrease of 49.5 % accounting for VND 13,471 billion compared to that of end of 2020. That includes:

- Short-term loans decreased 71.4% accounting for VND 6,262 billion mainly because the loans of the companies of HNG company group were not consolidated resulting in a decrease of VND 7,262 billion in short-term loans. Besides, during the year, the group translated the current portion of long-term loans into short-term loans resulting in an increase of VND 1,000 billion in the short-term loans.
- Long-term loans decreased 38.1% accounting for 3,554 VND billion because during the year the Group did not take out any new loan, trying, instead, settle on due payables.
- Other liabilities decreased by 40.0% accounting for 3,655 VND billion, mainly because the loans of the companies of HNG company group were not consolidated resulting in a decrease in short-term loans of VND 4,389 billion. Besides, in 2021 the Group incurred other outstanding loan interest bringing about an increase in liabilities of VND 734 billion.

FINANCIAL RATIOS

Ratio	2021	2020
Liquidity		
Current ratio	1.04	0.58
Quick ratio	0.98	0.43
Capital structure		
Debt and loan / Total assets	0.45	0.49
Debt and loan / Owner's equity	1.77	1.81
Earning power		
Profit after tax / Net revenue	6.1%	(75.0%)
Profit after tax / Owner's equity	2.7%	(23.8%)
Profit after tax / Total assets	0.7%	(6.4%)
Operating profit / Net revenue	9.1%	(63.7%)



In general, quick ratio items in 2021 improved compared to the previous year

The current ratio increased from 0.58 time in 2020 to the 1.04 time at end of 2021. Especially, the quick ratio increased to 0.98 time, which is a significant improvement.

The ratio of debt to total assets was 0.45 time at the end of 2021 compared to 0.49 time at the end of 2019 and debt-to-equity ratio 1.77 sat the end of 2021 compared with 1.81 at the end 2020. The ratio of debt to total assets and the ratio of debt to equity in 2021 decreased compared to the end of 2020, but it was only a slight fluctuation and the Group also worked out how to reduce these ratios in 2022 further.



Ratios of earning power in 2021 improved noticeably compared to 2020 showing that the Group got rid of the loss-making business and started profitable operation.

ASSESSMENT OF THE COMPANY'S
OPERATIONS BY THE BOARD OF DIRECTORS

FRUITS



It is the Group's flagship business currently, representing the biggest proportion of the revenue structure, high earning power; and it will remain a strategic segment in the coming time

PIG FARMING



In 2021 revenue from this industry accounted for a large proportion of the Group's revenue structure. Pig farming and fruit business are oriented towards the Group's two major industries.

HOSPITAL, FOOTBALL



The Group's two key segment for publicity of the images and contribution to social work.

GOVERNANCE SYSTEM



The Group is continuing to reinforce and complete the administrative system, improve the professional competence of leadership and management

THE BOARD OF DIRECTORS' ASSESSMENT
OF THE MANAGEMENT OPERATIONS

In 2021, the complicated progression of the Covid-19 pandemic has affected many industries, including production and business activities of the Group. In such circumstances, the BOD promptly supervised and directed the Board of General Directors to adjust production and business strategies to ensure stable operations of the Group while complying with pandemic prevention and control.

Through BOD meetings, the BOD and the Board of Management exchanges the implementation and assessment of performing the tasks passed by the GMS. The BOM also make regular reports to the BOD on the work done as well as the difficulties encountered in order to find solutions together.



Based on that, the BOD assessed that the Board of Management had dutifully followed and implemented the direction given by the BOD and, simultaneously, the Board of Management fully complied with the functions and duties as specified in the Company Charter.

In 2021, the Board of Management
achieved the following results :

- Exceeding the revenue and profit targets set by the 2021 Annual General Meeting of Shareholders;
- Making reduction of high-interest loans, structure production and business and acquiring selffinancing capability in each project;
- Basic completion of divestment from Hoang Anh Gia Lai Agriculture Joint Stock Company;
- Focus on investing, nursing and developing fruit plantations over an area of 10,000 ha;
- Having built 07 clusters of barns with a capacity of raising 400,000 hogs annually;
- Continuing to develop the distribution system in the Chinese market; initially expanded to Japan, Korea, and Singapore markets.
- Full public disclosure of information as required by laws.

BOD'S PLAN
&
ORIENTATION

Production and business

Accelerating the implementation of the business strategy focusing on two main industries, that is, bananas and pig farming, based on the following factors:

The Group possesses competitive advantages with these two industries such as: large land bank far from residential areas, suitable climate and soil, geographical distance to seaports and closer consumption markets compared to other rival companies;

Banana and pork products are two basic and foods vital for life, in high demand, serving typical large markets like China, Korea, Japan, etc. ;

Waste bananas from the food growing industry (about 200,000 tons/year) are a rich source of nutritious raw materials for pig feed, helping to lower product costs, increase pork quality, and improve competitiveness.

Finance

Intensifying financial restructuring measures, striving to reduce principal amount of loans due to the banks.

Governance system

Continual application of management software to advance to the management technology platform for the entire production chain, ensuring scientific and efficient use of resources, considerably reducing the loss of the Group's resources.

ASSESSMENT OF PRODUCTION
AND BUSINESS RESULTS



PRODUCTION
AND BUSINESS
RESULTS

In 2021, total revenue reached

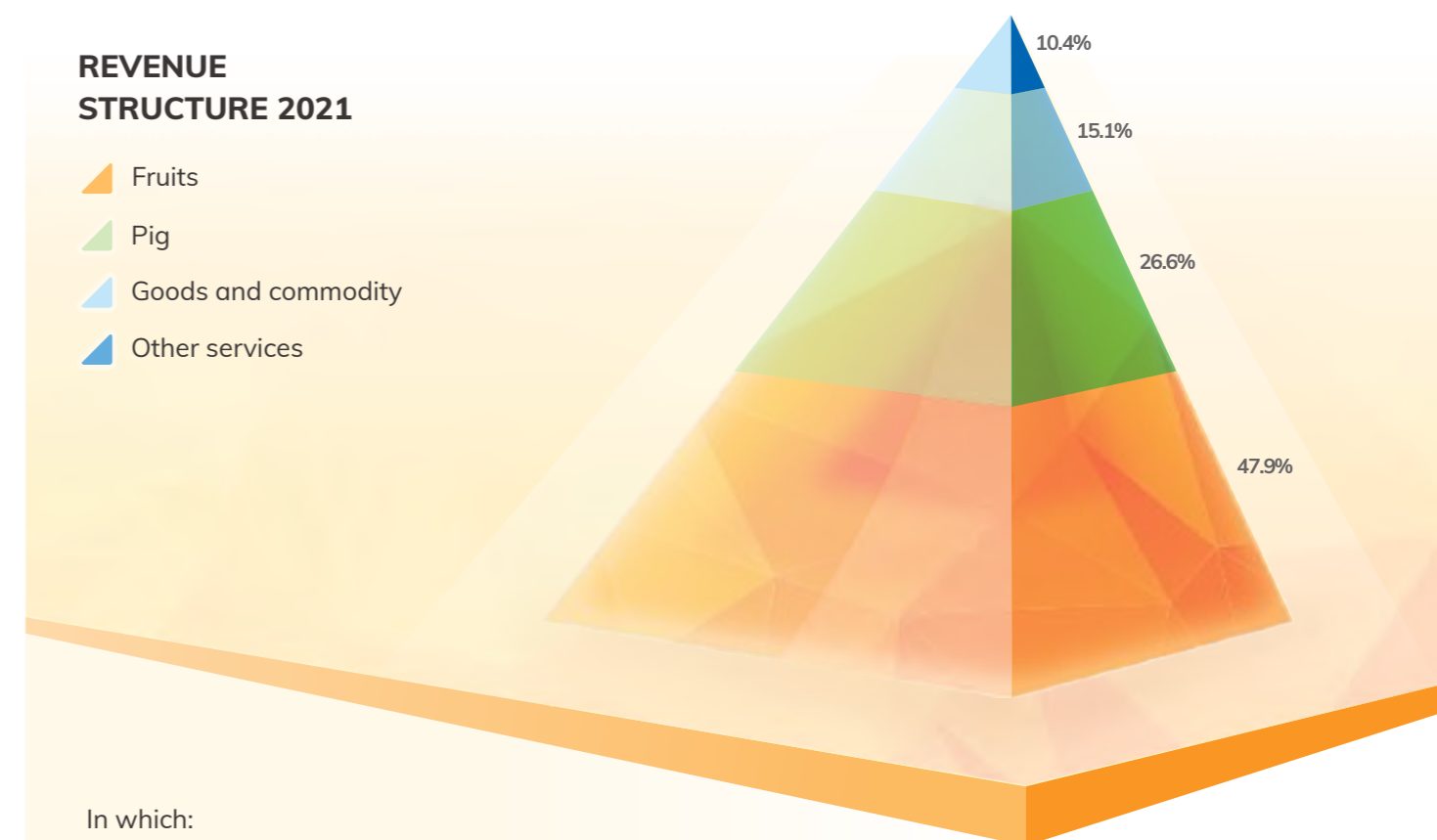
2,097 VND BILLION

Exceeding **2.04%** of the plan target passed by the 2021 Annual General meeting of Shareholders. Revenue structure by business segment goes as follows:

Business segment	2021		2020		2019	
	Revenue (VND billion)	Proportion (%)	Revenue (VND billion)	Proportion (%)	Revenue (VND billion)	Proportion (%)
Fruits	1,004	47.9	2,283	71.9	1,275	61.5
Pig	558	26.6	121	3.8	-	-
Goods and commodity	317	15.1	40	1.3	182	8.8
Other services	218	10.4	466	14.7	234	11.3
Rubber latex	-	-	266	8.4	342	16.5
Chillies	-	-	-	-	39	1.9
Cattle	-	-	-	-	2	0.10
Pepper	-	-	-	-	1	0.1
Total revenue	2,097	100.0	3,177	100.0	2,075	100.0

REVENUE
STRUCTURE 2021

- ▲ Fruits
- ▲ Pig
- ▲ Goods and commodity
- ▲ Other services



In which:

Revenue from fruit sales reached 1,004 VND billion accounting for 47.9% of the total revenue. Gross revenue reached VND 419 billion and gross profit margin reached 41.7%. This is HAGL's major revenue as well as gross profit in 2021 and the following years.

Revenue from pig sales reached 558 VND billion accounting for 26.6% of the total revenue. Gross revenue reached VND 192 billion and gross revenue reached 34.41%. Though debuted to the market, this product earned substantial gross profit margin second to fruits only. This is also the Group's flagship product (besides fruits) promising an exponential growth in the future.

Revenue from sales of goods and commodity reached VND 317 billion accounting for 15.1% of the total revenue. Gross revenue reached VND 24 billion and gross profit margin reached 7.57% mainly providing goods and materials for agribusiness.

Revenue from provision of other services reached VND 218 billion accounting for 10.4% of the total revenue. Gross revenue reached VND 4 billion and profit margin reached 1.83% mainly from medical services of HAGL Medical and Pharmaceutical University Hospital and hotel business, etc.

Revenue from
fruit sales

Revenue from
pig sales

Revenue from sales of
goods and commodity

Revenue from provision
of other services

CONTRIBUTORY FACTORS TO THE GROUP'S OPERATION AND BUSINESS ACTIVITIES IN 2020 - 2021

2021 was another year of challenges, impediment and uncertainty in consequence of the 4th breakout of the Covid-19 pandemic in Vietnam, spreading on a large scale and unpredictable complicated progression. The Group's main fruit market, the Chinese market, was also affected by China's Zero Covid policy.



In such circumstance, the BOD also closely directed and together with the Board of management worked out practical solutions to help the Group both stabilize production and conduct extensive restructuring. 2021 saw the Group's reduced dependence in business on the Chinese market by promoting exports to Korea and Japan. In terms of finance, the Group reduced bank loans, making the financial position enviable and alleviating the pressure of loan repayment in the coming years.

FINANCIAL POSITION

In 2021, there was a decrease in financial amounts compared with those of 2020 resulted from the group's disposal of the subsidiaries from HNG company group. However, after excluding this factor in the 2020 figures, the financial position of 2021 was better than that of 2020, specifically:

ASSETS

Total assets in 2021 decreased by 50.5% as compared with 2020, accounting for an increase of VND 18,826 billion. Details are as follows:

(VND BILLION)	2021	2020		Fluctuation	%
		HNG company group			
Short-term assets	7,052	8,930	6,168	(1,878)	(21.0)
Long-term assets	11,388	28,335	19,734	(16,947)	(59.8)
Total assets	18,440	37,266	25,902	(18,826)	(50.5)

In 2021, the group's disposal of the subsidiaries from HNG company group resulted in a decline in the total assets. After excluding the figures of the companies in HNG group in 2020, the group's total asset in 2021 increased by 62% against 2020 accounting for VND 7,076 billion due to the Group's investment in expanding business in the other companies after restructuring and streamlining in order to create momentum for business growth in the future.

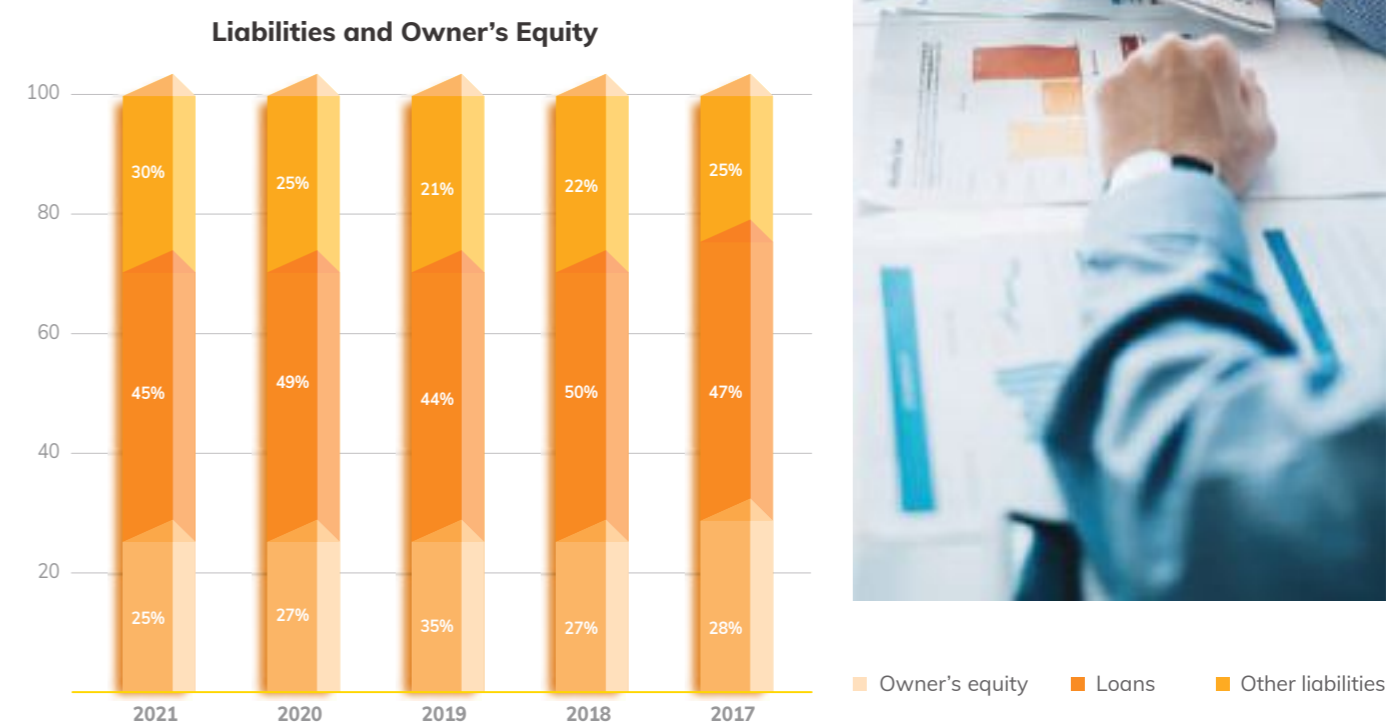
LIABILITIES

Total liabilities in 2021 decreased by 49.5% against 2020, accounting for VND 13,471 billion. Details are as follows:

ITEM (VND BILLION)	2021	2020		Fluctuation	%
		HNG Company group			
Current liabilities	6,755	15,429	10,912	(8,674)	(56.2)
Short-term loans	2,510	8,772	7,262	(6,262)	(71.4)
Other Short-term loans	4,245	6,657	3,650	(2,412)	(36.2)
Long-term liabilities	7,012	11,809	2,740	(4,797)	(40.6)
Long-term loans	5,777	9,331	2,002	(3,554)	(38.1)
Other Long-term loans	1,235	2,478	738	(1,243)	(50.2)
Total liabilities	13,767	27,238	13,652	(13,471)	(49.5)

The decrease in total liabilities is due to the group's disposal of the subsidiaries from HNG company group in 2021. Besides, the decrease in long-term liabilities resulted from the fact that during the year the Group had paid down the debt.

Total liabilities accounted for 75% of the Group's total capital in 2021. Details of the structure of owner's equity and liabilities over the years are as follows:



REPORT OF THE BOARD OF SUPERVISION

MEMBERS AND BOS MEETINGS

INFORMATION ABOUT BOS MEMBERS

No.	Member	Title	Ownership of the voting shares (31/12/2021)
1	Ms. Do Tran Thuy Trang	Head	0.00% (Elected BOS member on 26/06/2020 and BOS Head on 02/07/2020)
2	Mr. Le Hong Phong	Member	0.00% (Elected BOS member on 26/06/2020)
3	Mr. Pham Ngoc Chau	Member	0.00% (Elected BOS member on 26/06/2020)

BOS MEETINGS

No.	Member	Number of attendances	Rate	Voting Rate
1	Ms. Do Tran Thuy Trang	4/4	100%	100%
2	Mr. Le Hong Phong	4/4	100%	100%
3	Mr. Pham Ngoc Chau	4/4	100%	100%

BOS' REMUNERATION AND INCOME IN 2021

Unit: VND

No.	Member	Remuneration	Salary	Amount
1	Ms. Do Tran Thuy Trang	86,400,000	521,160,077	607,560,077
2	Mr. Le Hong Phong	64,800,000	-	64,800,000
3	Mr. Pham Ngoc Chau	64,800,000	245,878,077	310,678,077
Total		216,000,000	767,038,154	983,038,154

ACTIVITIES OF THE BOARD OF SUPERVISION

Performing the tasks as required at the Company Charter and by current laws, in 2019, the Board of Supervision (the BOS) supervised the BOD and the BOM on the following issues:

- Attending the BOD's quarterly meetings as required, and keeping track of practical business position by questioning and consulting the BOD in their decision making process and implementing the targets approved by the GMS;
- Reviewing rationality, legality, integrity and prudence in business administration and operations;
- Assessing the information in quarterly, interim and annual financial statements of the Group stated with integrity, rationality and in accordance with current regulations;
- Supervising transactions between the Group and BOD members, BOM, other executives of the Group and related people; transactions between the Group and the company in which BOD, BOM members, or other executives of the Group is a founding member or a manager of the business in the last 3 years prior to the time of the transaction.
- Supervising the Company's information disclosure in compliance with the regulations of Securities Law and related legal documents.

RESULTS OF THE BOARD OF SUPERVISION PERFORMANCE

1 SUPERVISING THE IMPLEMENTATION OF THE GMS RESOLUTIONS IN 2021

During the year, the Company implemented the resolution passed by the GMS, with details as follows:

- In 2021, the Group completed using the share premium to solve accumulated loss;
- Completion of amendment, updating the Company's business lines;
- Completion of making amendment, complement to the Company's charter;
- Completion of making amendment, complement to the Company's Internal Regulations on Corporate governance;
- Completion of making amendment, complement to the Company's Regulations on the BOD operations;
- **Business results in 2021:** In 2021 in spite of continued complicated progression of the Covid-19 pandemic, the BOD and the BOM strove to exceed the revenue and profit plan approved
- **Profit distribution plan for 2021:** As the Company operated at a loss in the previous year, priority is given to the profit in 2021 to offset the previous years and no distribution of profit is allowed.

2 REVIEW OF FINANCIAL POSITION IN 2021

The BOS worked in conjunction with the independent auditors on the quality and scope of the audit, setting up the working procedure and other matters of concern in the Company's internal control system. Accordingly, the BOS thereby joined in with publishing the Company's quarterly, interim and annual financial statements. The BOS reviewed and analyzed the movements of material items in the financial statements and informed the BOD of the results of the review. Emphasis of matters is presented as follows:



- As at 31/12/2021, the Group has accumulated losses of VND 4,467,100,553. In addition, as of that date, the Company was also in violation of certain loan bond covenants. These factors indicate the existence of a material uncertainty which may cast significant doubt about the Company's ability to continue as a going concern.
- According to the management's interpretation, as at the date of these consolidated financial statements, the Group has prepared projected cash flows for the next 12 months which is expected to be generated from partial disposal of financial investments, collection of debts from borrowers and cash inflows from operating activities. The Group is also negotiating with lenders to amend some breached terms and conditions in loan contracts. Accordingly, the Group is able to settle on due payables and continue to operate in the next fiscal year. Based on this, the management prepared the consolidated financial statements on a going concern basis.

Besides the matters mentioned above, the BOS assesses that the quarterly, interim and annual financial statements are stated with integrity, rationality and in conformity with the laws.

3 TRANSACTION WITH RELATED PARTIES

Transactions with related parties in 2021 are approved by the BOD in accordance with the authority approved by the GMS and will be reported at the 2022 Annual GMS.

4 SUPERVISION OF THE BOD AND BOM OPERATIONS

In 2021, attending BOD meetings held quarterly and at request, the BOS could keep track of the situation of the Company's practical business as well as achievements of the target passed by the GMS..

The BOS also supervised the BOM's operation of the Company's business and investments. From the audit results, the BOS stated their opinions so that the BOM should complete the systems of management, accounting and internal control

5 ASSESSMENT OF THE COORDINATION BETWEEN THE BOS AND BOD AND BOM

During the supervision of the Company operations, the BOS was provided by the BD, the BOM and other executives with information as requested, creating optimal conditions for the BIS to fulfil their function.

The BOS received no demand for inspection or complaint from any shareholder.

6 SELECTION OF INDEPENDENT AUDIT FIRM

The BOS maintains coordination with the EY. Other consultancy services do not influence the independence and objectivity in auditing financial statements. .

The BOS notified the BOD of the procedures to be presented to the GMS for approving of an audit firm for the fiscal year 2022 in the coming GMS.

To fulfill the responsibilities required on the BOS according to the Law on Enterprises and the Company Charter, the BOS set out its plan as follows:

- ▶ Supervising the observation of the Charter and GMS Resolutions;
- ▶ Supervising the Company's management and operation of the BOD and the BOM;
- ▶ Reviewing, assessing the quarterly, interim, and annual financial statements;
- ▶ Checking, supervising the implementation of the Group's business plan 2022;
- ▶ Supervising transactions between the Group and BOD, BOM members, other executives and related persons; transactions between the Group and companies where other executives of the group are founding members or enterprise managers in the 03 years most recent to the time of transaction;
- ▶ Other issues.

2022

**ACTION PLAN OF
 THE BOARD OF SUPERVISION**



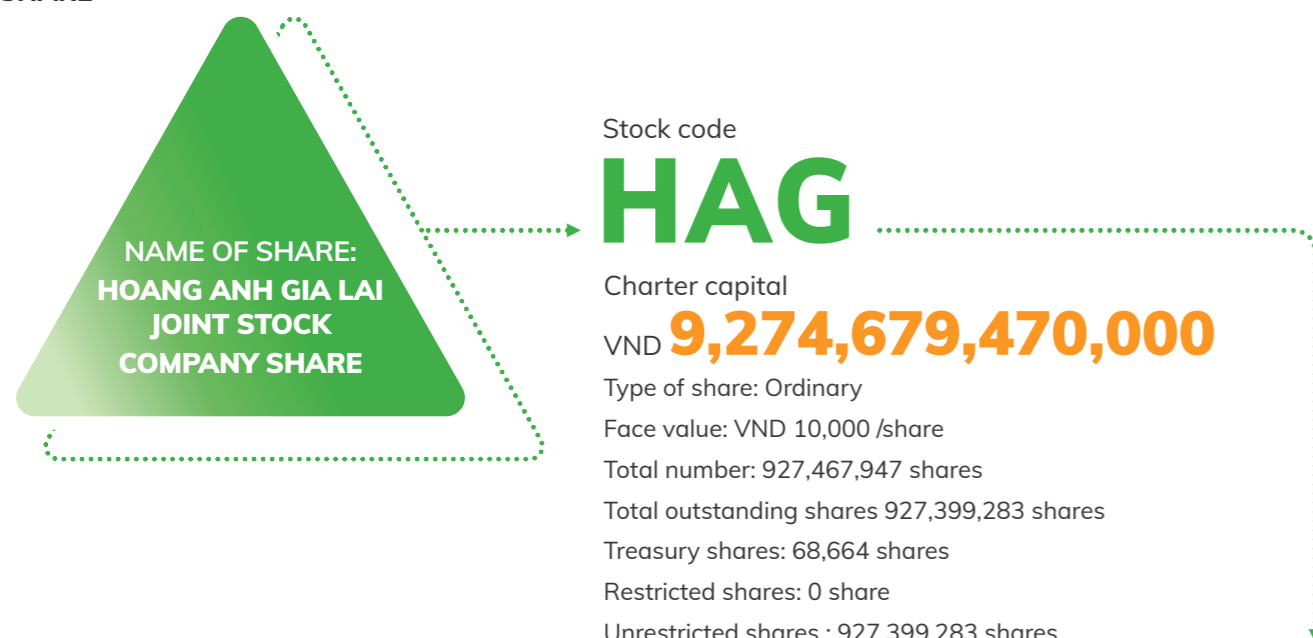
**MOMENTUM FOR
DEVELOPMENT**
SHARING THE FRUITS

REPORT ON COMPANY GOVERNANCE

SHAREHOLDER STRUCTURE

Shareholder structure, changes in the owner's equity

SHARE



SHAREHOLDER STRUCTURE

(last registration date 15/03/2022)

No.	Shareholder	Number of Shareholders	Number of shares held	Holding/VDL (%)
1	Domestic	53,555	919,118,465	99.10
1.1	Organization	98	7,626,471	0.82
1.2	Individual	53,457	911,491,994	98.28
2	Foreign	559	8,349,482	0.90
2.1	Organization	40	3,780,583	0.41
2.2	Individual	519	4,568,899	0.49
	Total	54,114	927,467,947	100.00

LIST OF MAJOR SHAREHOLDERS

No.	Organization/	Position	Number of shares	Holding/VDL (%)
1	Mr. Doan Nguyen Duc	BOD Chairman	319,950,533	34.50%

CHANGE IN OWNER'S EQUITY

In 2021, the Company did not increase Charter capital.

TREASURY SHARE TRANSACTION

In 2021, the Company did not trade in treasury shares

ACTIVITIES OF THE BOD

BOD MEMBERS AND STRUCTURE

No.	Full names	Position	Shares held	Holding / VDL (%)	Note
1	Mr. Doan Nguyen Duc	BOD Chairman - non-executive	319,950,533	34.50	
2	Mr. Vo Truong Son	BOD member			
3	Mr. Nguyen Van Minh	BOD member - non-executive	44,157	0.005	Dismissed From 26/11/2021
4	Ms. Vo Thi Huyen Lan	BOD independent member			
5	Ms. Vo Thị My Hanh	BOD member	300,000	0.03	
6	Ms. Nguyen Thi Huyen	BOD independent member	63,140	0.01	

BOD MEETINGS IN 2021

No.	BOD member	Number of attendances	Rate	Reason for absence
1	Mr. Doan Nguyen Duc	16/16	100%	
2	Mr. Vo Truong Son	16/16	100%	
3	Mr. Nguyen Van Minh	13/16	80%	Resignation as BOD member tendered on 24/09/2021
4	Ms. Vo Thi Huyen Lan	16/16	100%	
5	Ms. Vo Thị My Hanh	16/16	100%	
6	Ms. Nguyen Thi Huyen	11/16	60%	Personal

BOD RESOLUTIONS IN 2021

In 2021, the BOD convened the meetings to pass the issues in their authority, with details as follows:

No.	Res. No.	Date	Issue	Rate of approval
1	2101/21/NQHĐQT-HAGL	21/01/2021	Assigning Deputy General Director	100%
2	1103/21/NQHĐQT-HAGL	11/03/2021	Finalizing the last registration date for preparing list of shareholders to attend GMS 2021	100%
3	2403/21/NQHĐQT-HAGL	24/03/2021	Cancelling the last registration date and extending the time for convening GMS 2021	100%

ACTIVITIES OF THE BOD

BOD RESOLUTIONS IN 2021 (continued)

No.	Res. No.	Date	Issue	Rate of approval
4	2903/21/QĐHĐQT-HAGL	29/03/2021	Reassigning General Director	100%
5	0705/21/NQHĐQT-HAGL	07/05/2021	Finalizing the last registration date for preparing list of shareholders to attend GMS 2021	100%
6	1005/21/NQHĐQT-HAGL	10/05/2021	Redemption before maturity of bonds issued by the Company	100%
7	0406/21/NQHĐQT-HAGL	04/06/2021	Delay in holding GMS 2021	100%
8	1706/21/NQHĐQT-HAGL	17/06/2021	Dismissal and assignment of secretary-cumgovernance officer	100%
9	2906/21/NQHĐQT-HAGL	29/06/2021	Continued delay in holding GMS 2021 and selecting audit firm for reviewing the Interim financial statements 2021	100%
10	0607/21/NQHĐQT-HAGL	06/07/2021	Capital investment to set up a subsidiary in Kon Tum province	100%
11	2207/21/NQHĐQT- HAGL	22/07/2021	Date for holding GMS 2021	100%
12	0208/21/NQHĐQT- HAGL	02/08/2021	Finalizing the last registration date for consulting with shareholders in writing	100%
13	1509/21/NQHĐQT- HAGL	15/09/2021	Finalizing the last registration date for holding GMS 2021	100%
14	2409/21/NQHĐQT- HAGL	24/09/2021	Resignation as BOD member of Mr. Nguyen Van Minh	100%
15	2710/21/NQHĐQT- HAGL	27/10/2021	Selecting audit firm for reviewing the financial statements 2021	100%
16	0212/21/NQHĐQT- HAGL	02/12/2021	Amended Regulations on Corporate governance and Regulations of BOD operation an emuneration BOD and BOS members and the secretarial board 2021	100%

BOD'S SUPERVISION OF BOM ACITIVITIES

Based on the current charter and the Regulations on Corporate governance, the BOD directed and supervised the BOM on the following activities:

- Directing reduction in high interest loans, streamlining production and business, ensuring effective management and the ability to selffinance each project;
- Directing divestment from Hoang Anh Gia Lai Agriculture Joint Stock Company;
- Continuing to develop the distribution system in the Chinese market; initially expanded to Japan, Korea, and Singapore markets;
- Checking the managerial and operational activities of the BOM following the best managerial practices to ensure the best interests of shareholders and employees of the Company;
- Supervising and directing the information disclosure ensuring transparency and promptness as required by laws.



Apart from this, in 2021 the complicated progression of the Covid-19 pandemic has affected many industries, including production and business activities of the Company. In such circumstances, the BOD promptly supervised and directed the BOM to adjust production and business strategies to ensure stable operations of the Group while complying with pandemic control and prevention.

Based on that, the BOD assessed that the Board of Management had dutifully followed and implemented the direction given by the BOD and, simultaneously, the Board of Management fully complied with the functions and duties as specified in the Company Charter

LIST OF MEMBERS OF THE BOARD OF DIRECTORS, THE BOARD OF SUPERVISION, THE BOARD OF MANAGEMENT CERTIFICATED IN CORPORATE GOVERNANCE

Training courses on corporate governance attended by the BOD members, BOS members, BOM members, other managers and the Company Secretary in accordance with regulations on corporate governance..

Most of BOD, BOM, BOS members and the Company Secretariat have completed training courses and certificated on corporate governance granted by the Securities Research and Training Center of the SSC

TRANSACTION IN COMPANY SHARES OF INTERNAL PERSONS AND RELATED PERSONS

No.	Trading person	Position	Number of shares owned at the beginning of the period		Number of shares owned at the end of the period		Reason for increase/decrease (purchase, sale, conversion)
			(Number of shares)	(%)	(Number of shares)	(%)	
1	Mr. Doan Nguyen Duc	BOD chairman	341,730,533	36.85%	319,950,533	34.5%	Sell
2	Mr. Nguyen Van Minh	BOD member	2,870,057	0.31%	44,157	0.005%	Sell
3	Ms. Vo Thi My Hanh	BOD member and Deputy General Director	0	0%	300,000	0.03%	Buy
4	Ms. Ho Thi Kim Chi	Deputy General Director	145,159	0.02%	395,159	0.04%	Buy
5	Ms. Doan Hoang Anh - Related person of internal person Doan Nguyen Duc		0	0%	8,000,000	0.96%	Buy

BOD AND BOM MEMBERS' REMUNERATION RECEIVED AT THE COMPANY IN 2021

Total income (including salary, and other allowances) of the BOD and the BOM in 2021 is stated in detail in Note 29 in the Company's audited Separate financial statement 2021 and Note 34 in audited Consolidated financial statement 2021.

INVESTOR RELATION

HAGL always follows the motto of full and prompt disclosure of information to shareholders and investors. Periodically information such as financial statements, corporate governance reports, annual reports, etc. are always disclosed on time as required by law.

Besides, particular importance is placed on other IR activities, specifically:

Group leaders' meetings, face-to-face communication with investors and shareholders.

Listening to shareholders' feedback, comments in preventing, tackling crises and other related activities

Preparing documents for the press, investors at GMS



PARTICULAR ACTIVITIES

On February 26, 2022, HAGL organized a field trip to the Group's projects in Gia Lai involving 26 shareholders and a number of investors. Chairman of the Board of Directors Doan Nguyen Duc and other Board members directly guided shareholders and investors around banana plantations, banana export processing factories, feed processing factories and banana-fed pig farms. After the tour, the shareholders and investors had an informal meeting and talk with Chairman Doan Nguyen Duc, providing further insight into the Group's vision, strategy and business orientation in the near future.

In gratitude to shareholders and as a quality test of HAGL's banana-fed pork (Bapi pork) before launching into the market, HAGL Chairman Doan Nguyen Duc decided to give 1,000 shareholders 4kg of fresh pork each for comment.



RISK MANAGEMENT



1 MARKET RISKS

Nature

Prices of the Group's agro products are all connected to global markets especially the Chinese market and subject to fluctuation by day and hour. This will directly impact the profitability, cash flow and payback schedule.

China market has been booming and opening up wonderful opportunities but HAGL's focus on exporting to one market may involve potential risks.

Risk management measures

The Group manages risks with effective cost-controlling system and adoption of Science - Technique -Technology to increase capacity, ensuring consistency of product quality. The Group could always control investment expenses and costs at the lowest rate. Therefore, the profit margin of output products is healthy enough to be maintained at a minimum rate in case of a severe decline in prices in the global market. In addition, the Group will also gradually diversify its product consumption markets, focusing on highconsumption countries to avoid the risk of market price fluctuations.

2 EXCHANGE RATE RISKS

Nature

In recent years, the exchange rates between Vietnam Dong and foreign currencies (especially US Dollar) have not changed much, under the State Bank's control, and caused little effect on the Group's business activities. However, The Group always places an importance on the exchange rate risk management and gives out appropriate risk management measures to avoid negative effects of fluctuations in exchange rates in the future

Risk management measures

The Group's operations include both exports and imports oriented towards export for the most part. Revenue from export enables the Group to be more proactive in its prevention of exchange rate risks.

The Group carefully worked out the schedule for import and export activities related to foreign partners as well as payment term to minimize exchange rate risks. The Group always maintained a list of liabilities in line with the cash flow structure from its business operations in respective currencies.

3 INTEREST RATE RISKS

Nature

The Group's business activities require large capital to invest in projects. The Group uses a lot of bank loans and issues corporate bonds with floating interest rates. A rise in interest rates will increase interest expenses and cause difficulties for the Group's production and business activities.

Risk management measures

The Group has proactively developed a debt and equity structure according to each stage of its production and operating activities. In the current circumstance of government-managed macro economy, interest rate risks could be assessed as acceptable for 2021.

In addition to capital mobilization from loans, and ordinary bonds, The Group also mobilized capital from issuance of shares and convertible bonds at low-interest rates from both domestic andforeign investors. The cost of these funds is usually expected to be low, predetermined and not deeply affected by interest rate fluctuations.

4 LEGAL RISKS

Nature

As a listed company, the Group's operations are primarily governed by the Enterprise Law, Securities Law and legal documents of securities, stock exchange, etc. However, the sub-law documents and guidance are still under improvement, so possible legal and policy changes will have certain impacts on the management and activities of the Group.

Moreover, agro markets are influenced by customs barrier, technique, environment and protectionism imposed by importing countries.

Risk management measures

The Group has a legal department comprising qualified and experienced lawyers. The department regularly update legal changes and possible impacts to advise the Board of Directors and the Board of Management. Besides, the legal department is responsible for reviewing business agreements in the Group's daily transactions to mitigate related legal risks.



5 OTHER UNSYSTEMATIC RISKS

Nature

Each business has one or more unsystematic risks. The cultivation, for example, is exposed to risks of natural disasters, drought, flood or fire... Whether they are expected or not, those risks always exist and potentially affect the Group's business operations.

Risk management measures

The Group is by degrees running pilot application of high technology in forecast of natural disasters, diseases to take proactive measures in response to them.

The Group started to estimate probability of risks to each sector and extent of damage on risk occurrence and determine suitable insurance plans available for that particular risk and insurance premium. On that basis, the Group will make decision to either self-manage the risk or take out appropriate insurance policies.



**SUSTAINABLE
DEVELOPMENT
CREATING FUTURE**



RESPONSIBILITY TO COMMUNITY

Joining hands FOR A BETTER SOCIETY



“Joining hands for a better society” is the Group’s community responsibility program, maintained and implemented over the years, including donations to the Poor, Children Patronage Funds., The Agent Orange Fund, donating to help people in flooded areas, making Tet gifts for deprived families,...



On January 2, 2022, HAGL Medicine and Pharmacy University Hospital celebrated 10th anniversary of official admission, being the first non-public medical facility of Gia Lai province to join hands in socializing, taking care of people’s health in the Central Highlands and Laos and Cambodia. Currently, the hospital is running a system of more than 20 specialized clinics, 12 clinical and paraclinical departments, 7 function rooms with more than 400 full-time employees, conducting examination and giving treatment to more than 2 million cases, around 120,000 inpatients, 30,000 successful surgeries, involving many modern and complex techniques; transferring and performing many difficult and high-tech surgeries for the first time in Gia Lai such as arthroscopic knee surgery, artificial groin replacement, spine - brain surgery, emergency patient with punctured heart, stroke, liver resection, laparoscopic retrograde lithotripsy through the natural hole... The hospital has also examined 650,000 patients holding health insurance. Medical examination and treatment were provided for 245,000 people outside the province mostly from Kon Tum, Dak Lak and Binh Dinh, especially 25,000 patients from Laos and Cambodia.



The large and modern Lab system can perform a lot of tests to ease patients’ travelling over long distances for health check, saving time, effort and money. In particular, this is one of three licensed establishments to conduct RT PCR tests for Sars-CoV2 in Gia Lai province.

In parallel with professional practice, Hoang Anh Gia Lai MPU Hospital, together with Hoang Anh Gia Lai Group, well implemented the policy of social welfare with dozens of sessions of charity medical examination and treatment, distribution of medicine and gifts to the community deprived districts in the province as well as peoples of Laos and Cambodia worth nearly VND 5 billion.



During the outbreak of COVID-19 pandemic, the Hospital has trained and implemented measures to screen and practiced situational drill to promptly respond to worst-case scenarios, ensuring the safety of patients, customers and staff members. Besides, the medical team also participates in the Covid vaccination as dispatched by the Department of Health, accompanying the locality in the current period.

Faced with the complicated progression of Covid-19 in Vietnam in general and Ho Chi Minh City in particular, HAGL Club along with sponsors and benefactors donated VND 210 million to the medical team of 3 hospitals at 3 frontline hospitals. Head: Ho Chi Minh City Hospital for Tropical Diseases, Cho Ray Hospital and UMP Hospital in Ho Chi Minh City. Doctor Nguyen Tri Thuc, Director of Cho Ray Hospital said: “We are deeply touched by your kindness. This is a well-timed encouragement to help the hospital’s medical team continue their efforts in the fight against this pandemic.” In addition, HAGL Club collaborated with Coach Kiatisak to support the team of Thai doctors and nurses fighting the Covid-19 epidemic with VND 200 million. Before the match in the 11th round of V-League 2021, representatives of 2 clubs Thanh Hoa and HAGL visited and made gifts to orphans and disabled children in Thanh Hoa SOS village with the amount of 236 million VND raised from the sale of tickets and Xuan Truong’s jersey...

EMPLOYEE WELFARE



HAGL never discounts the importance of development of personnel policies and working environment in order to create the best conditions for employees to promote their capability. The Group's fulfillment of its responsibility towards the employees is based on three criteria:

1 SAFETY, HEALTH CARE

In addition to complying with the policies in accordance with the laws and regulations on employee occupational safety, HAGL also provides the employees with health care by supporting medical expenses at HAGL Medicine and Pharmacy University Hospital, allowing the exemption and reduction in medical expenses for staff abroad, working with the Social Insurance Agency to timely and fully support the labourers in case of illness, maternity ... Furthermore, the Group runs training courses on fire prevention and emergency care and first aid, hygiene and food safety, integrated pest management (IPM), safe use of plant protection products, etc.

female employees
accounts for

40%

Female
executives

35%

2 ASSURANCE OF EQUALITY

Culture of fair competition is applied to working people from recruitment, training, development and promotion opportunities. HAGL places priority on employment of local labourers and respects gender equality, providing equal opportunities to both male and female employees.

Currently, the total number of female employees accounts for : 40%, and female executives over 35%.

3 DEVELOPMENT OPPORTUNITY

In HAGL, work is assigned appropriately so that it best suits each employee's level of expertise and ability. Healthy competition is created in each department to encourage each employee to perform the best of their ability.

The company always encourages and creates the most favourable conditions for its employees to attend professional training courses to enhance working skills. Annually, HAGL runs professional training courses in agriculture, health care ... regular training courses on statistical and accounting softwares, awareness of ISO 9001 and Global GAP, HACCP hygiene, and food safety, internal auditor training, guiding for safe operations of machinery and equipment at factories and plantations.

For workers coming from remote parts nationwide who seek employment at the plantations, HAGL has done some construction works for workers in the project areas such as tenement blocks, toilets, complimentary shuttle service, etc. to generate feelings of security in the employees at work.



ENVIRONMENTAL PROTECTION



Fully aware of the fact that the environment is a precious resource of humans, over the past few years, HAGL has placed great importance on it, made every effort to develop measures on effective utilization of natural resources and energy, complying with regulations on ecological environment protection, and mitigating environmentally negative impacts...



WATER CONSUMPTION

Water is mainly used for irrigation of plants, fruit processing factories... in an economical and effective way to minimize detrimental impacts on water resources.

Application of Israeli drip irrigation systems is always the top choice in the irrigation work at its agricultural projects. This system can save 50 -70% of irrigation water compared to ordinary irrigation systems.

ELECTRIC POWER CONSUMPTION

The Group has significantly reduced its power consumption in operations of processing plants, service workshops, water pumping, and irrigation by adopting practical measures:

- Replacing old appliances and equipment such as incandescent bulbs, fluorescent bulbs, etc. with LED bulbs.
- Building irrigation channel network to carry water to reservoirs for crop watering;
- Using solar heated tanks;
- Disseminating regulations of powersaving utilization to all the employees.



MITIGATING DETRIMENTAL EFFECTS ON THE ENVIRONMENT



Broken irrigation pipes are recycled at a rate of

90%

Israeli drip irrigation system helps HAGL mini-mize residues of fertilizers, pesticides soaked in soil, reducing the level of adverse impacts on land and groundwater, and improving micro-climate in irrigation areas. Moreover, the drip irrigation system also does not cause soil to be eroded and exhausted...

Using reusable materials in production and product packing:

- Reuse of fertilizer bags: to collect garbage in the lots (such as rotten fruit, branches, leaves etc.) of which 50% of bags are reused.
- Irrigation pipes (such as PVC pipes, HDPE pipes, LDPE pipes) are used for drip irrigation in the plantations. 90% of broken irrigation pipes after use are shipped to the Company's factories for recycling.

COMPLYING WITH THE LAWS ON ENVIRONMENT

- The Group's investments are in compliance with the environmental laws and regulations
- The Environment Department ensuring the compliance of all production activities with the regulations of competent authorities.
- Promulgating Regulations on utilization of chemicals committing to use chemicals as per law, place maximum limit of the use of pesticides and chemical products
- Issuing Mechanism on receiving, handling feedback, petition and providing information to individuals and organizations regarding the projects
- Retaining cooperation with Bureau Veritas - an international organization in testing, evaluating and certifying to implement commitments on sustainability of planning, production and development towards the communal value





CULTIVATING VALUES

UPHOLDING FAITH



THE COMPANY

Hoang Anh Gia Lai Joint Stock Company (“the Company”) is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to the Business Registration Certificate (“BRC”) No. 3903000083 issued by the Department of Planning and Investment of Gia Lai Province on 1 June 2006 and the subsequent amended BRCs.

The Company’s shares were listed on the Ho Chi Minh City Stock Exchange (“HOSE”) in accordance with Decision No. 124/QĐ-SGDHCM issued by HOSE on 15 December 2008 with stock code “HAG”.

As at 31 December 2021, the Company has five (5) direct subsidiaries, three (3) indirect subsidiaries, one (1) associate and four (4) branches.

The registered principal activities of the Company and its subsidiaries (“The Group”) are to provide investment management; trading machineries and tools for cultivation and livestock; agricultural services; mechanics; operating hotels; planting and trading rubber latex, palm oil, fruits and other plants; and generating and trading seeding.

The Company’s head office is located at No. 15, Truong Chinh Street, Phu Dong Ward, Pleiku City, Gia Lai Province, Vietnam. The locations of the Company’s branches are in Gia Lai Province, Vietnam.

BOARD OF DIRECTORS

Members of the Board of Directors (“BOD”) during the year and at the date of this report are:

Name	Position
Mr. Doan Nguyen Duc	Chairman
Mr. Vo Truong Son	Member
Ms. Vo Thi My Hanh	Member
Mr. Nguyen Van Minh	Member resigned on 26 November 2021
Ms. Vo Thi Huyen Lan	Independent member
Ms. Nguyen Thi Huyen	Independent member

BOARD OF SUPERVISORS

Members of the Board of Supervisors (“BOS”) during the year and at the date of this report are:

Name	Position
Ms. Do Tran Thuy Trang	Head
Mr. Le Hong Phong	Member
Mr. Pham Ngoc Chau	Member

MANAGEMENT

Members of the Management during the year and at the date of this report are:

Name	Position
Mr. Vo Truong Son	General Director
Ms. Ho Thi Kim Chi	Deputy General Director
Ms. Vo Thi My Hanh	Deputy General Director appointed on 21 January 2021

LEGAL REPRESENTATIVE

The legal representative of the Company during the year and at the date of this report is Mr. Vo Truong Son.

AUDITORS

The auditor of the Company is Ernst & Young Vietnam Limited.

REPORT OF MANAGEMENT

Management of Hoang Anh Gia Lai Joint Stock Company (“the Company”) is pleased to present its report and the consolidated financial statements of the Company and its subsidiaries (“the Group”) for the year ended 31 December 2021.

MANAGEMENT’S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of each financial year of the Group which give a true and fair view of the consolidated financial position of the Group and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Group will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Group and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

STATEMENT BY MANAGEMENT

Management does hereby state that, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2021 and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

For and on behalf of management:



Vo Truong Son
General Director

Gia Lai Province, Vietnam
24 March 2022

REPORT OF INDEPENDENT AUDITORS’

To: The Shareholders and the Board of Directors of Hoang Anh Gia Lai Joint Stock Company

We have audited the consolidated financial statements of Hoang Anh Gia Lai Joint Stock Company (“the Company”) and its subsidiaries (“the Group”), as prepared on 24 March 2022 and set out on pages 65 to 132 which comprise the consolidated balance sheet as at 31 December 2021, the consolidated income statement and consolidated cash flow statement for the year then ended and the notes thereto.

MANAGEMENT'S RESPONSIBILITY

The Group's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

OPINION

In our opinion, the consolidated financial statements give a true and fair view, in all material respects, of the consolidated financial position of the Company as at 31 December 2021, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of the consolidated financial statements.

EMPHASIS OF MATTER

We draw attention to Note 2.6 to the consolidated financial statements described that as at 31 December 2021, the Group has accumulated losses of VND'000 4,467,100,553. This condition together with other matters as mentioned in Note 2.6 indicate the existence of a material uncertainty which may cast significant doubt about the Group's ability to continue as a going concern.

Our opinion is not modified in respect of this matter.

Ernst & Young Vietnam Limited



Duong Le Anthony
Deputy General Director
Audit Practicing Registration Certificate
No. 2223-2018-004-1

Thai Trong Cang
Auditor
Audit Practicing Registration Certificate
No. 4139-2022-004-1

Ho Chi Minh City, Vietnam
24 March 2022

CONSOLIDATED BALANCE SHEET

as at 31 December 2021

Code	ASSETS	Notes	Ending balance	Beginning balance
100	A. CURRENT ASSETS		7,051,853,577	8,930,375,455
110	I. Cash	5	78,298,037	97,151,198
111	1. Cash		78,298,037	97,151,198
130	II. Current accounts receivable		6,535,652,693	6,410,638,635
131	1. Short-term trade receivables	6	553,790,175	4,075,221,471
132	2. Short-term advances to suppliers	7	147,090,473	109,143,346
135	3. Short-term loan receivables	8	6,516,258,180	4,186,477,204
136	4. Other short-term receivables	9	785,572,698	563,738,589
137	5. Provision for short-term doubtful receivables	6, 7, 8, 9	(1,467,058,833)	(2,523,941,975)
140	III. Inventories	10	410,031,564	2,347,965,565
141	1. Inventories		413,734,969	2,423,112,551
149	2. Provision for obsolete inventories		(3,703,405)	(75,146,986)
150	IV. Other current assets		27,871,283	74,620,057
151	1. Short-term prepaid expenses	17	7,124,641	11,353,928
152	2. Value-added tax deductible	21	17,611,524	60,705,339
153	3. Tax and other receivables from the State	21	3,135,118	2,560,790
200	B. NON-CURRENT ASSETS		11,387,831,414	28,335,444,096
210	I. Long-term receivables		2,958,712,989	2,295,094,417
215	1. Long-term loan receivables	8	2,452,838,426	1,782,648,474
216	2. Other long-term receivables	9	649,545,621	514,915,299
219	3. Provision for doubtful long-term receivables	8, 9	(143,671,058)	(2,469,356)
220	II. Fixed assets		2,809,669,569	12,626,270,334
221	1. Tangible fixed assets	11	2,686,778,608	12,104,977,632
222	Cost		3,518,323,463	15,165,372,700
223	Accumulated depreciation		(831,544,855)	(3,060,395,068)
227	2. Intangible fixed assets	12	122,890,961	521,292,702
228	Cost		145,540,126	550,664,610
229	Accumulated amortisation		(22,649,165)	(29,371,908)
230	III. Investment properties	13	62,606,294	65,237,146
231	1. Cost		74,075,831	74,075,831
232	2. Accumulated depreciation		(11,469,537)	(8,838,685)
240	IV. Long-term asset in progress		3,495,149,075	12,006,780,151
242	1. Construction in progress	14	3,495,149,075	12,006,780,151
250	V. Long-term investments	16	1,778,826,680	277,318,516
252	1. Investments in associates		-	266,193,865
253	2. Investments in other entities		1,781,156,721	11,124,651
254	3. Provision for long-term investments		(2,330,041)	-
260	VI. Other long-term assets		282,866,807	1,064,743,532
261	1. Long-term prepaid expenses	17	271,900,161	353,396,829
262	2. Deferred tax assets	33.2	10,966,646	85,724,272
269	3. Goodwill	18	-	625,622,431
270	TOTAL ASSETS		18,439,684,991	37,265,819,551

CONSOLIDATED BALANCE SHEET (continued)

as at 31 December 2021

Code	RESOURCES	Notes	Ending balance	Beginning balance
300	C. LIABILITIES		13,766,451,651	27,238,024,092
310	I. Current liabilities		6,754,505,795	15,428,980,447
311	1. Short-term trade payables	19	359,479,015	1,474,036,885
312	2. Short-term advances from customers	20	528,938,858	633,729,744
313	3. Statutory obligations	21	7,155,321	32,844,475
314	4. Payables to employees		98,870,565	175,795,782
315	5. Short-term accrued expenses	22	3,088,705,929	2,864,427,371
318	6. Short-term unearned revenues		81,818	409,091
319	7. Other short-term payables	23	161,601,224	1,475,782,291
320	8. Short-term loans	24	2,509,569,555	8,771,851,298
322	9. Bonus and welfare fund		103,510	103,510
330	II. Non-current liabilities		7,011,945,856	11,809,043,645
333	1. Long-term accrued expenses	22	653,649,038	1,173,684,620
337	2. Other long-term payables	23	65,398,026	454,179,120
338	3. Long-term loans	24	5,776,845,065	9,330,999,170
341	4. Deferred tax liabilities	33.2	510,611,231	844,467,369
342	5. Long-term provisions		5,442,496	5,713,366
400	D. OWNERS' EQUITY		4,673,233,340	10,027,795,459
410	I. Equity		4,673,233,340	10,027,795,459
411	1. Share capital	25.1	9,274,679,470	9,274,679,470
411a	- Shares with voting rights		9,274,679,470	9,274,679,470
412	2. Share premium	25.1	-	3,263,858,784
415	3. Treasury shares	25.1	(686,640)	(686,640)
417	4. Foreign exchange differences	25.1	(602,619,336)	(1,440,136,262)
418	5. Investment and development fund	25.1	282,410,699	282,410,699
421	6. Accumulated losses	25.1	(4,467,100,553)	(6,301,662,837)
421a	- Accumulated losses by the end of prior year		(4,670,130,714)	(5,046,001,493)
421b	- Undistributed earnings/(losses) of current year		203,030,161	(1,255,661,344)
429	7. Non-controlling interests	26	186,549,700	4,949,332,245
440	TOTAL LIABILITIES AND OWNERS' EQUITY		18,439,684,991	37,265,819,551



Tran Thi Thanh Hieu
Preparer



Le Truong Y Tram
Chief Accountant



Vo Truong Son
General Director

CONSOLIDATED INCOME STATEMENT

for the year ended
31 December 2021

Code	ITEMS	Notes	Current year	Previous year
01	1. Revenue from sale of goods and rendering of services	28.1	2,187,415,636	3,189,964,886
02	2. Deductions	28.1	(89,997,270)	(13,318,930)
10	3. Net revenues from sale of goods and rendering of services	28.1	2,097,418,366	3,176,645,956
11	4. Costs of goods sold and rendering of services	29	(1,590,448,139)	(2,970,915,613)
20	5. Gross profit from sale of goods and rendering of services		506,970,227	205,730,343
21	6. Finance income	28.2	735,078,612	1,287,363,665
22	7. Finance expenses	30	(1,090,293,038)	(1,318,161,483)
23	- In which: Interest expenses		(971,878,185)	(1,253,570,666)
24	8. Shares of (loss)/profit of associates		(5,819,760)	8,767,467
25	9. Selling expenses	31	(129,287,166)	(354,584,206)
26	10. General and administrative expenses	31	174,279,229	(1,851,240,106)
30	11. Operating profit/(loss)		190,928,104	(2,022,124,320)
31	12. Other income	32	79,670,972	98,148,465
32	13. Other expenses	32	(401,205,709)	(427,484,407)
40	14. Other loss	32	(321,534,737)	(329,335,942)
50	15. Accounting loss before tax		(130,606,633)	(2,351,460,262)
51	16. Current corporate income tax expense	33.1	(885,768)	(3,440,989)
52	17. Deferred tax income/(expense)	33.2	259,098,512	(28,438,599)
60	18. Net profit/(loss) after tax		127,606,111	(2,383,339,850)
61	19. Net profit/(loss) after tax attributable to shareholders of the parent		203,030,161	(1,255,661,344)
62	20. Net loss after tax attributable to non-controlling interests		(75,424,050)	(1,127,678,506)
70	21. Basic earnings/(losses) per share (VND)	27	219	(1,354)
71	22. Diluted earnings/(losses) per share (VND)	27	219	(1,354)



Tran Thi Thanh Hieu
Preparer



Le Truong Y Tram
Chief Accountant



Vo Truong Son
General Director

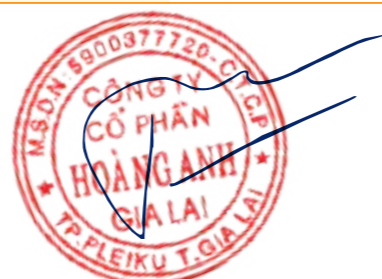
CONSOLIDATED CASH FLOW STATEMENT

for the year ended
31 December 2021

Code	ITEMS	Notes	Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES				
01	Accounting loss before tax		(130,606,633)	(2,351,460,262)
Adjustments for:				
02	Depreciation and amortisation (including amortisation of goodwill)	11, 12 13, 18	870,230,953	963,189,845
03	(Reversal of provisions)/provisions		(885,411,353)	1,614,455,830
04	Foreign exchange gains arisen from the revaluation of monetary accounts denominated in foreign currencies		(104,788,770)	(72,723,455)
05	Profits from investing activities		(455,074,138)	(1,053,097,065)
06	Interest expenses	30	971,878,185	1,253,570,666
07	Other adjustments		1,759,669	16,172,109
08	Operating profit before changes in working capital		267,987,913	370,107,668
09	Increase in receivables		(605,054,037)	(821,286,302)
10	Increase in inventories		(264,123,046)	(430,250,325)
11	Increase in payables		82,660,109	270,122,076
12	Increase in prepaid expenses		(54,040,134)	(21,743,758)
14	Interest paid		(65,501,069)	(1,130,267,163)
15	Corporate income tax paid	33.1	(2,205,764)	(818,203)
20	Net cash flows used in operating activities		(640,276,028)	(1,764,136,007)
II. CASH FLOWS FROM INVESTING ACTIVITIES				
21	Purchases and construction of fixed assets and other long-term assets		(1,215,681,721)	(2,335,313,765)
22	Proceeds from disposals of fixed assets and other long-term assets		227,716,258	2,653,633
23	Loans to other entities		(2,910,721,238)	(820,994,359)
24	Collections from borrowers		1,889,196,184	352,437,170
25	Payments for investments in other entities		(108,511,316)	(421,331,381)
26	Proceeds from sale of investments in other entities		3,332,388,023	1,314,904,350
27	Interest and dividends received		74,291,023	440,002,574
30	Net cash flows from/(used in) investing activities		1,288,677,213	(1,467,641,778)
III. CASH FLOWS FROM FINANCING ACTIVITIES				
31	Capital contribution from non-controlling interest	26	55,000	-
33	Borrowings received	24	1,458,994,671	7,805,577,396
34	Borrowings repaid	24	(2,126,304,017)	(4,731,080,029)
40	Net cash flows (used in)/from financing activities		(667,254,346)	3,074,497,367
50	Net decrease in cash for the year		(18,853,161)	(157,280,418)
60	Cash at beginning of the year		97,151,198	254,431,616
70	Cash at end of the year	5	78,298,037	97,151,198

Tran Thi Thanh Hieu
Preparer

Le Truong Y Tram
Chief Accountant



Vo Truong Son
General Director

NOTE TO THE CONSOLIDATED FINANCIAL STATEMENTS

as at 31 December 2021
and for the year then ended

1. THE COMPANY

Hoang Anh Gia Lai Joint Stock Company ("the Company") is a joint stock company incorporated under the Law on Enterprise of Vietnam pursuant to Business Registration Certificate ("BRC") No. 3903000083 issued by the Department of Planning and Investment of Gia Lai Province on 1 June 2006 and subsequent amended BRCs.

The Company's shares were listed on the Ho Chi Minh City Stock Exchange ("HOSE") in accordance with Decision No. 124/QĐ-SGDHCM issued by HOSE on 15 December 2008 with stock code "HAG".

As at 31 December 2021, the Company has five (5) direct subsidiaries, three (3) indirect subsidiaries, one (1) associate and four (4) branches, as below:

Name of subsidiaries	Location	Status of operation	interest and voting %
Agriculture plantation sector			
(1) Hung Thang Loi Gia Lai Co., Ltd.	Gia Lai, Vietnam	Operating	98.00
(2) Dai Thang Agricultural Development Co., Ltd.	Champasak, Laos	Operating	98.00
(3) Khan Xay Agriculture Development Co., Ltd.	Attapeu, Laos	Operating	98.00
(4) Gia lai Livestock Joint Stock Company	Gia Lai, Vietnam	Operating	88.03
(5) Mang Yang Food Processing Joint Stock Company	Gia Lai, Vietnam	Operating	44.90
Construction, trading and services sector			
(6) Hoang Anh Gia Lai Sport Joint Stock Company	Gia Lai, Vietnam	Operating	99.81
(7) Hoang Anh Gia Lai Medical and Pharmaceutical University Hospital Joint Stock Company (HAGL Hospital)	Gia Lai, Vietnam	Operating	99.00
(8) Hoang Anh Gia Lai Vientiane Co., Ltd.	Vientiane, Laos	Pre-operating (i)	100.00
Associate			
(1) East Asia Investment and Construction Consultant Joint Stock Company	Ho Chi Minh, Vietnam	Operating	25.00
Dependent branches			
Services - Construction			
(1) Materials Branch - Hoang Anh Gia Lai	Gia Lai, Vietnam	Operating	-
(2) Mechanical Engineering Branch - Hoang Anh Gia Lai	Gia Lai, Vietnam	Operating	-
(3) Fruit Processing Branch - Hoang Anh Gia Lai	Gia Lai, Vietnam	Operating	-
Real estate management and property			
(4) Hoang Anh Gia Lai Hotel	Gia Lai, Vietnam	Operating	-

(i) Pre-operating status represents subsidiary that is in investment phase and had not start its operation as at 31 December 2021.

The registered principal activities of the Company and its subsidiaries ("the Group") are to provide investment management; trading machineries and tools for cultivation and livestock; agricultural services; mechanics; operating hotels; planting and trading rubber latex, palm oil, fruits and other plants; and generating and trading seeding.

The head office of the Company is located at No. 15, Truong Chinh Street, Phu Dong Ward, Pleiku City, Gia Lai Province, Vietnam. The locations of the Company's branches are in Gia Lai Province, Vietnam.

The number of the Group's employees as at 31 December 2021 was 1,565 (31 December 2020: 3,313).

2. BASIS OF PREPARATION

2.1 Applied accounting standards and system

The consolidated financial statements of the Company and its subsidiaries (the "Group"), expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 Applied accounting documentation system

The Group's applied accounting documentation system is the General Journal system.

2.3 Fiscal year

The Group's fiscal year applicable for the preparation of its consolidated financial statements starts on 1 January and ends on 31 December.

2.4 Accounting currency

The Company's accounting currency is VND. The Group's consolidated financial statements are prepared in thousands of Vietnam Dong ("VND'000").

2.5 Basis of consolidation

The Group's consolidated financial statements comprise the financial statements of the Company and its subsidiaries for the year ended 31 December 2021.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continued to be consolidated until the date that such control ceases.

The financial statements of subsidiaries are prepared for the same reporting year as the parent company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses result from intra-company transactions are eliminated in full.

Non-controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated income statement and within equity in the consolidated balance sheet, separately from parent shareholders' equity.

The subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control and continued to be consolidated until the date that such control ceases. Where there is a loss of control over the subsidiaries, the consolidated financial statements still include results for the year of the reporting year during which the Group has control.

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in accumulated losses.

2.6 Going concern assumption

The consolidated financial statements have been prepared on a going concern basis, which presumes that the Group will be able to realize its assets and discharge its liabilities in the normal course of operations for the foreseeable future.

As shown in the consolidated financial statements, as at 31 December 2021, the Group has accumulated losses of VND'000 4,467,100,553. In addition, as of that date, the Group was also in violation of certain loan and bond covenants as mentioned in Note 24. These factors indicate the existence of a material uncertainty which may cast significant doubt about the Company's ability to continue as a going concern.

As at the date of these consolidated financial statements, the Group has prepared projected cash flows for the next 12 months which is expected to be generated from the disposal of its financial investments, collection of debts from borrowers and cash inflows from ongoing projects. The Group is also negotiating with lenders to amend some breached terms and conditions in loan contracts. Accordingly, the Group is able to settle on due payables and continue to operate in the next reporting period. Based on this, the management prepared the consolidated financial statements on a going concern basis.

Accordingly, the consolidated financial statements do not include any adjustments to assets and liabilities that may be necessary if the Group is unable to continue as a going concern.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash

Cash comprises cash on hand and cash in banks.

3.2 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administration expense in the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.3 Inventories

Inventories are stated at the lower of cost incurred in bringing each product to its present location and condition, and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to complete and the estimated costs necessary to make the sale.

The perpetual method is used to record inventories, which are valued as follows:

Raw and construction materials tools and supplies and merchandise goods - cost of purchase on a weighted average basis.

Finished goods and work-in-process - cost of direct materials and labour plus attributable overheads based on the normal level of activities.

Construction work-in-process - Construction contract

Construction work-in-process acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as construction work-in-process - Construction contract and is measured at the lower of cost and net realisable value.

Cost of construction work-in-process includes:

- Amounts paid to contractors for construction; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date and discounted for the time value of money if material, less costs to completion and the estimated costs of sale.

The cost of construction work-in-process recognised in the consolidated income statement is determined with reference to the specific costs incurred on the construction work-in-process sold and an allocation of any non-specific costs based on the relative size of the construction work-in-process sold.

Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods, and other inventories owned by the Group, based on appropriate evidence of impairment available at the balance sheet date.

Increases or decreases to the provision balance are recorded into the cost of goods sold and services rendered account in the consolidated income statement.

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.5 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the consolidated income statement as incurred.

When intangible assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

Land use rights

The advance payment for land rental, of which the land lease contracts have effectiveness prior to 2003 and Land use right certificate being issued are recorded as intangible asset according to Circular No. 45/2013/TT-BTC issued by the Ministry of Finance on 25 April 2013 guiding the management, use and depreciation of fixed assets. The costs of land use rights comprise all directly attributable costs of bringing the land to the condition available for use.

Computer software

Computer software which is not an integral part of hardware is recorded as intangible fixed asset and amortised over the term of benefits.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.6 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible fixed assets is calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	4 - 50 years
Machinery and equipment	3 - 20 years
Means of transportation	2 - 20 years
Office equipment	3 - 10 years
Plantations	10 - 20 years
Land use rights	20 years
Computer software	5 - 8 years
Other assets	8 - 15 years

Land use right with indefinite useful life is not amortised.

Depreciation of plantations

The details are as follows:

Year	Rate (%)		
	Banana plantations	Jack fruits plantations	Mango plantations
	(i)	(ii)	(iii)
First year	10.00	0.80	0.30
Second year	10.00	1.80	1.00
Third year	10.00	4.10	2.20
Fourth year	10.00	5.80	4.30
Fifth year	10.00	5.80	5.80
Sixth year	10.00	5.80	5.80
Seventh year	10.00	5.80	5.80
Eighth year	10.00	5.80	5.80
Ninth year	10.00	5.80	5.80
Tenth year	Carrying amount	5.80	5.80
Eleventh year		5.80	5.80
Twelfth year		5.80	5.80
Thirteenth year		5.80	5.80
Fourteenth year		5.80	5.80
Fifteenth year		5.80	5.80
Sixteenth year		4.70	5.80
Seventeenth year		4.70	5.80
Eighteenth year		4.70	5.80
Nineteenth year		4.70	5.80
Twentieth year		Carrying amount	Carrying amount

Depreciation of plantations

Management estimated the condition to record plantations as fixed assets and start to depreciate when rate of producing has reached 50 percent of the plantation from harvesting year.

- Depreciation of banana plantations are calculated in accordance with Decision No. 0106/QD-HAGL Agrico dated 1 June 2020, providing guidance on depreciation of banana plantations over their exploitation cycle.
- Depreciation of jack fruit plantations are calculated in accordance with Decision No. 0111/18/QD-HAGL Agrico dated 1 November 2018, providing guidance on depreciation of jack fruit plantations over their exploitation cycle.
- Depreciation of mango plantations are calculated in accordance with Decision No. 0101/18/QD-HAGL Agrico dated 2 January 2018, providing guidance on depreciation of mango plantations over their exploitation cycle.
- Depreciation of other plantations are appropriately calculated in accordance with other relevant decisions of the Management.

3.7 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation and/or amortisation.

Subsequent expenditure relating to an investment property that has already been recognised is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Group.

Depreciation of investment properties is calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structure	30 years
Land use right	36 - 43 years

Investment properties are derecognised in the consolidated balance sheet when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.8 Construction in progress

Construction in progress represents costs directly attributable to the construction of the Group's buildings, plantations which have not yet been completed as at the date of these consolidated financial statements.

Building and structures

Includes costs directly related to the construction of the Group's factories, offices and structures such as construction costs, survey costs, design and other related costs.

Plantation costs

Plantation costs include costs directly attributable to the rubber, palm oil, fruit and other plantations such as survey, land compensation, land clearance, seeds, fertilizer, transportation costs of seeds and other materials, workers' wages, building roads and fences, fire prevention and security guards, anti-botanic drugs and other related costs.

Livestock project

Includes costs directly related to the development livestock project.

3.9 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a land use right the asset.

Where the Group is the lessee

Rentals under operating leases are charged to the consolidated income statement on a straight-line basis over the term of the lease.

Where the Group is the lessor

Assets subject to operating leases are included as the Group's investment properties in the consolidated balance sheet. Initial direct costs incurred in negotiating an operating lease are recognised in the consolidated income statement as incurred. Lease income is recognised in the consolidated income statement on a straight-line basis over the lease term.

In case of long-term lease, lease income is recognised in the consolidated income statement on a one-time recognition of the entire amount received in advance when the conditions are met in accordance with Circular 200/2014/TT-BTC.

3.10 Borrowing costs

Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalised as explained in the following paragraph.

Borrowing costs that are directly attributable to the acquisition, construction or production of a particular asset are capitalised as part of the cost of that asset. Capitalisation of borrowing costs is suspended during the years in which active development of the asset is interrupted unless such interruption is considered necessary. Capitalisation of borrowing costs is ceased when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

3.11 Prepaid expenses

Prepaid expenses are reported as short-term and long-term prepaid expenses on the consolidated balance sheet which mainly includes cost of tools and supplies, prepaid office rentals and land rentals, fruit plantations, land reclamation, costs of training footballers and other costs. They are amortised over the year for which the amounts are paid or the year in which economic benefits are generated in relation to these expenses.

- Prepaid land and office rentals are amortised over the lease year;
- Tools and consumables with large value issued into production and can be used for more than one year, amortised no more than three (3) years and recognised in the consolidated income statement;
- Fruit, other plantations, exploitation cost include: seed, land preparation, planting and caring costs. The costs are amortised over the lifetime of these trees. Land preparation and planting costs are amortised over the year, in which economic benefits are generated in connection to the costs incurred; and
- Livestock project.

3.12 Business combinations and goodwill

Hợp nhất kinh doanh được hạch toán theo phương pháp giá mua. Giá phí hợp nhất kinh doanh bao gồm Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortisation. Goodwill is amortised over a maximum ten (10) year period on a straight-line basis. The parent company conducts the yearical review for impairment of goodwill of investment in subsidiaries. If there are indicators of impairment loss incurred is higher than the yearly allocated amount of goodwill on the straight-line basis, the higher amount will be recorded in the period.

When the Company acquires the non-controlling interests of a subsidiary, the difference between the cost of acquisition and the carrying amount of the non-controlling interest is reflected as undistributed earnings in the consolidated balance sheet.

When the parent company partly disposed its ownership interest in subsidiaries and recognized the results of disposal in the undistributed earnings/(accumulated losses) on the consolidated balance sheet in the past, then partly disposed an additional ownership interest which lead to loss of control in those subsidiaries, the parent company transferred the gains/(losses) previously recognized in the undistributed earnings/(accumulated losses) into the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.13 Assets acquisitions and business combinations

The Group acquires subsidiaries that own assets and production activities. At the date of acquisition, the Group considers whether the acquisition represents the acquisition of a business. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the assets.

When the acquisition of subsidiaries does not represent a business combination, it is accounted for as an acquisition of a group of assets and liabilities. The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values, and no goodwill or deferred tax is recognised.

3.14 Investments

Investments in an associate

The Group's investment in associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence that is neither subsidiary nor joint venture. The Group generally deems they have significant influence if they have over 20% of the voting rights.

Under the equity method, the investment is carried in the consolidated balance sheet at cost plus post acquisition changes in the Group's share of net assets of the associates. Goodwill arising on acquisition of the associate is included in the carrying amount of the investment. Goodwill is not amortised and subject to annual review for impairment. The consolidated income statement reflects the share of the post-acquisition results of operation of the associate.

The share of post-acquisition profit/(loss) of the associates is presented on face of the consolidated income statement and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividend/profit sharing receivable from associates reduces the carrying amount of the investment.

The financial statements of the associates are prepared for the same reporting year and use the same accounting policies as the Group. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Investments in other entities

Investments in another entity are stated at its acquisition costs.

Provision for diminution in value of investments

Provision of the investment is made when there are reliable evidences of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expense in the consolidated income statement.

3.15 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Group.

3.16 Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

3.17 Earnings/(losses) per share

Basic earnings/(losses) per share amounts are calculated by dividing net profit/(loss) after tax for the year attributable to ordinary shareholders of the Group after appropriation to bonus and welfare fund (if any) by the weighted average number of ordinary shares outstanding during the year.

Diluted earnings/(losses) per share amounts are calculated by dividing the net profit/(loss) after tax attributable to ordinary equity holders of the Group after appropriation to bonus and welfare fund (if any) and adjusting for interest on the convertible preference shares by the weighted average number of ordinary shares outstanding during the period plus the weighted average number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

3.18 Foreign currency transactions

Transactions in currencies other than the Group's reporting currency of VND are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- Transactions resulting in liabilities are recorded at the selling exchange rates of the transaction of commercial banks designated for payment; and
- Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the balance sheet date which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Group conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Group conducts transactions regularly.

All foreign exchange differences incurred are taken to the consolidated income statement.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.18 Foreign currency transactions (continued)

Conversion of the financial statements of foreign operations

Conversion of the financial statements of a subsidiary of the Group which maintained its accounting records in other currency rather than the Group's accounting currency of VND for the consolidation purpose is as follows:

- Assets and liabilities are converted into VND by using buying and selling exchange rate, respectively, as announced by the commercial banks where the Group conducts transactions regularly;
- Revenues, other income and expenses are converted into VND by using the average exchange rate for the year; and
- All foreign exchange differences resulting from conversion of financial statements of the subsidiary for the consolidation purpose are taken to the "foreign exchange reserve" on the consolidated balance sheet and charged to the consolidated income statement upon the disposal of the investment.

3.19 Treasury shares

Own equity instruments which are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit/loss upon purchase, sale, issue or cancellation of the Group's own equity instruments.

3.20 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders upon proposal by the Board of Management and after approval by the shareholders in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

The Group maintained the following reserve funds which are appropriated from the Group's net profit after tax as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting.

- Investment and development fund

This fund is set aside for use in the Group's expansion of its operation or in-depth investments.

- Welfare fund

This fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the consolidated balance sheet.

3.21 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Sale of goods

Revenue is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer, usually upon the delivery of the goods.

Rendering of services

Revenue from rendering of services is recognised when the services are rendered.

Interest

Interest is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Rental income

Rental income arising from operating lease is accounted for on a straight-line basis over the lease term of the leases.

Dividend income

Dividend income is recognised when the Group's entitlement as an investor to receive the dividend is established.

3.22 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when the Group intends to settle its current tax assets and liabilities on a net basis.

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for consolidated financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries and associates where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.22 Taxation (continued)

Deferred tax (continued)

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Previously unrecognised deferred income tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Group to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on either the same taxable entity.

3.23 Related parties

Parties are considered to be related parties of the Group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Group and other party are under common control or under common significant influence. Related parties above can be enterprises or individuals, including close members of their family.

3.24 Segment information

A segment is a component determined separately by the Group which is engaged in providing products or related services (business segment) or providing products or services in a particular economic environment (geographical segment), that is subject to risks and returns that are different from those of other segments.

The Group's business segment is derived mainly from sale of products (plantations, trading and services). Management defines the Group's geographical segments to be based on the location of the Group's assets.

4. SIGNIFICANT EVENTS DURING THE YEAR

4.1 Disposal of Hoang Anh Gia Lai Agricultural Joint Stock Company ("HNG")

During the period from 4 January to 8 January 2021, the Company disposed 28,205,675 shares of HNG. Accordingly, the Group's interest ownership in HNG decreased from 40.29% to 37.75%. The difference between consideration received and the value of net assets disposed in HNG as at the transaction date amounting to VND'000 168,032,061 was recorded as a deduction to accumulated losses of the Group's consolidated balance sheet (Note 25.1).

On 8 January 2021, the Board of Directors of HNG approved the Resolution No.0801/21/NQHDQT-HAGL Agrico in order to resign the Chairman of the Board of Directors - Mr. Doan Nguyen Duc, representative of the Company in HNG, and appoint Mr. Tran Ba Duong, the representative of Truong Hai Agricultural Joint Stock Company ("THAGRICO") in HNG, to be the Chairman of the Board of Directors. Accordingly, HNG is no longer a subsidiary of the Company since that date. At the date of losing control, the Group recognised into the consolidated income statement a gain arising from equity transactions with non-controlling shareholders which were previously recognized into undistributed earnings/(accumulated losses) of prior years, that lead to the decrease in interest ownership of the Group in HNG without losing control amounting to VND'000 1,013,165,414 (Note 25.1).

Besides, during the period from 12 January to 4 June 2021, the Company continuously disposed 240,275,165 shares of HNG. Accordingly, the Group's interest ownership in HNG decreased from 37.75% to 16.07% and HNG was disclosed as an investment to another entity in the consolidated balance sheet as at 31 December 2021 (Note 16.2).

Accordingly, net gain from disposal of investments as all mentioned above with amount of VND'000 240,752,906 were recognised as finance income in the Group's consolidated income statement (Note 28.2).

4.2 Additional subscription shares issued by Hung Thang Loi Gia Lai Company Limited ("Hung Thang Loi")

On 23 March 2021, the Company acquired additional 4.45% interest ownership in Hung Thang Loi, a subsidiary of the Group, from Heygo Food Joint Stock Company for a total consideration of VND'000 124,645,000. Accordingly, the Group's interest ownership in Hung Thang Loi increased from 78.22% to 82.67% since that date.

On 7 December 2021, the Company acquired additional 15.33% interest ownership in Hung Thang Loi, a subsidiary of the Group, from Le Me Joint Stock Company and Tay Nguyen Agricultural Services Company Limited for a total consideration of VND'000 387,500,000. Accordingly, the Group's interest ownership in Hung Thang Loi increased from 82.67% to 98% since that date.

The difference between consideration transferred and the value of net assets acquired in Hung as at the transaction date amounting of VND'000 627,818,284 was recorded as an increase to accumulated losses in the Group's consolidated balance sheet (Note 25.1).

4.3 Additional subscription shares in Hoang Anh Gia Lai Sport Joint Stock Company ("HAGL Sports")

On 1 April 2021, the Company, Hung Thang Loi and Hoang Anh Gia Lai Medical and Pharmaceutical University Hospital Joint Stock Company acquired additional 5,600,000 new shares issued at par in HAGL Sports, a subsidiary of the Group, with a total consideration of VND'000 30,769,616. Accordingly, the Group's interest ownership in HAGL Sports increased from 51.00% to 99.81% since that date.

The difference between consideration transferred and the value of net assets acquired in HAGL Sports as at the transaction date amounting of VND'000 157,890,024 was recorded as an increase to accumulated losses in the Group's consolidated balance sheet (Note 25.1).

4.4 Covid-19 pandemic

The Covid-19 pandemic is resulting in an economic slowdown and adversely impacting most businesses and industries. This situation may bring uncertainties and have an impact on the environment in which the Group operates. The Group's management has continuously monitored ongoing developments and assessed the financial impact in respects of the valuation of assets, provisions and contingent liabilities, and has used estimates and judgement in respect of various issues as the situation has evolved, using the best information obtained up to the date of these consolidated financial statements.

NOTE TO THE CONSOLIDATED
FINANCIAL STATEMENTS (continued)

as at 31 December 2021
and for the year then ended

5. CASH

	VND'000	
	Ending balance	Beginning balance
Cash on hand	5,616,001	14,090,804
Cash in banks	72,682,036	83,060,394
TOTAL	78,298,037	97,151,198

6. SHORT-TERM TRADE RECEIVABLES

	VND'000	
	Ending balance	Beginning balance
Receivables from sales of goods and rendering of services	336,603,792	608,643,802
Receivables from disposal of investments	176,271,018	2,719,615,892
In which:		
- Hoang Anh Gia Lai Hydropower Co., Ltd.	176,271,018	176,576,000
- Truong Hai Agricultural Joint Stock Company	-	2,350,000,000
- Others	-	193,039,892
Receivables from construction services	36,967,957	741,883,015
In which:		
- Receivable from the Laos Government for construction of airports	-	707,578,103
- Other customers	36,967,957	34,304,912
Others	3,947,408	5,078,762
TOTAL	553,790,175	4,075,221,471
Provision for doubtful short-term trade receivables	(66,752,042)	(47,861,216)
NET	487,038,133	4,027,360,255
In which:		
Due from third parties	413,715,144	4,036,303,951
Due from related parties (Note 34)	140,075,031	38,917,520

Details of increase/(decrease) provision for doubtful short-term trade receivables are as follows:

	VND'000	
	Current year	Previous year
Beginning balance	47,861,216	93,608,502
Add: Provision made during the year	42,126,541	22,912,930
Less: Decrease due to acquisition of a subsidiary	-	(65,165,581)
Less: Reversal during the year	(6,867,281)	(3,494,635)
Less: Decrease due to disposal of a subsidiary	(16,368,434)	-
Ending balance	66,752,042	47,861,216

7. SHORT-TERM ADVANCE TO SUPPLIERS

	VND'000	
	Ending balance	Beginning balance
Advance to suppliers for purchase of goods and services	129,190,217	94,404,315
In which:		
- Flour Manufacturing Company Limited	62,098,512	7,055,503
- T.B.Y.B Angkor Banana Company Limited	19,609,076	19,609,076
- Thanh An Trading Co., Ltd	-	12,919,700
- Others	47,482,629	54,820,036
Advance to contractors for construction and purchase of machineries and equipments	17,900,256	14,241,176
Advance to other suppliers	-	497,855
TOTAL	147,090,473	109,143,346
Provision for doubtful short-term advance to suppliers	(9,804,538)	(24,753,411)
NET	137,285,935	84,389,935
In which:		
Advances to third parties	134,517,246	85,889,895
Advances to related parties (Note 34)	12,573,227	23,253,451

Details of increase/(decrease) provision for doubtful short-term advance to suppliers are as follows:

	VND'000	
	Current year	Previous year
Beginning balance	24,753,411	2,299,803
Add: Provision made during the year	9,804,538	24,753,411
Less: Reversal during the year	(23,253,451)	-
Less: Decrease due to disposal of a subsidiary	(1,499,960)	-
Less: Decrease due to acquisition of a subsidiary	-	(2,299,803)
Ending balance	9,804,538	24,753,411

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8. LOAN RECEIVABLES

	VND'000	
	Ending balance	Beginning balance
Short-term		
Short-term loans to related parties (Note 34) (i)	6,397,342,577	3,781,246,179
Short-term loans to other parties (ii)	118,915,603	405,231,025
	6,516,258,180	4,186,477,204
Long-term		
Long-term loans to related parties (Note 34) (i)	2,363,749,852	1,363,307,997
Long-term loans to Laos Government - Attapeu International Airport project (iii)	16,983,365	17,230,477
Long-term loans to other parties (ii)	72,105,209	402,110,000
	2,452,838,426	1,782,648,474
TOTAL	8,969,096,606	5,969,125,678
Provision for doubtful loan receivables	(1,392,199,669)	(2,305,282,094)
NET	7,576,896,937	3,663,843,584

Details of increase/(decrease) of provision for doubtful loan receivables are as follow:

	VND'000	
	Current year	Previous year
Beginning balance	2,305,282,094	4,181,066,564
Add: Provision made during the year	132,005,492	1,639,326,233
Less: Reversal during the year	(1,045,087,917)	-
Less: Decrease due to acquisition of subsidiary	-	(3,511,390,703)
Less: Write off during the year	-	(3,720,000)
Ending balance	1,392,199,669	2,305,282,094
<i>In which:</i>		
Short-term	1,291,672,984	2,305,282,094
Long-term	100,526,685	-

- (i) This represented unsecured loans granted to related parties with maturity dates from 2022 to 2023 and earnings interest rates ranging from 4.80% to 12.00% per annum.
- (ii) (This represented unsecured loans granted to other parties with maturity dates from 2022 to 2023 and earnings interest rates ranging from 10.50% to 13.00% per annum.
- (iii) This represented non-bearing interest loans granted to the Laos Government in order to finance for International Attapeu Airport project in Laos in accordance with the Credit Agreement dated 23 May 2013. This loan receivable shall be offsetted against with tax obligations in the future of the Company and its subsidiaries owed to the Laos Government. Details are as follow:

	Ending balance	Beginning balance
Opening balance and ending balance (USD)	748,826	748,826
Ending balance (VND'000)	16,983,365	17,230,477

9. OTHER RECEIVABLES

	VND'000	
	Ending balance	Beginning balance
Short-term		
Interest receivables	256,354,007	149,701,808
Lending to other companies	489,961,800	340,705,172
Advances to employees	34,676,282	56,520,295
Others	4,580,609	16,811,314
	785,572,698	563,738,589
Long-term		
Receivables from Business Cooperation Contract ("BCC") (*)	440,000,000	440,000,000
Interest receivables	206,136,867	71,044,947
Others	3,408,754	3,870,352
	649,545,621	514,915,299
TOTAL	1,435,118,319	1,078,653,888
Provision for doubtful other receivables	(141,973,642)	(148,514,610)
NET	1,293,144,677	930,139,278
<i>In which:</i>		
Long-term receivables due from related parties (Note 34)	639,457,496	489,633,305
Short-term receivables due from related parties (Note 34)	480,605,940	201,218,629
Receivables due from third parties	315,054,883	387,801,954

Details of increase/(decrease) of provision for doubtful other receivables are as follow:

	VND'000	
	Ending balance	Beginning balance
Beginning balance	148,514,610	871,402,471
Add: Provision made during the year	119,320,172	28,590,567
Less: Decrease due to acquisition of subsidiary	-	(600,132,788)
Less: Write off during the year	(6,639,117)	-
Less: Reversal during the year	(119,222,023)	(151,345,640)
Ending balance	141,973,642	148,514,610
<i>In which:</i>		
Short-term	98,829,269	146,045,254
Long-term	43,144,373	2,469,356

- (*) This represented the business contribution to Le Me Joint Stock Company ("Le Me") in accordance with BCC dated 8 September 2020 in order to invest in fruit projects of Le Me for four (4) years. This BCC does not require to establish new legal entity and profits will be appropriated based on the actual results of the projects, since the date that project incurred revenue. As at 31 December 2021 and up to the date of these consolidated financial statements, this project was still in development stage without any revenue generated. This BCC was used for pledge for domestic straight bonds at Tien Phong Commercial Bank (Note 24).

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10. INVENTORIES

	VND'000	
	Ending balance	Beginning balance
Work in process	260,560,576	1,967,180,717
In which:		
- Livestocks	201,590,330	10,479,073
- Manufacturing and planting activities (i)	54,006,258	1,078,419,250
- Construction contracts	4,963,988	878,282,394
Raw materials	90,109,454	322,805,041
Merchandise goods	55,327,304	55,173,276
Finished goods	4,481,660	64,167,607
Tools and supplies	3,255,975	9,513,608
Goods in transits	-	4,272,302
TOTAL	413,734,969	2,423,112,551
Provision for obsolete inventories	(3,703,405)	(75,146,986)
NET	410,031,564	2,347,965,565

Details of increase/(decrease) of provision for obsolete inventories are as follow:

	VND'000	
	Ending balance	Beginning balance
Beginning balance	75,146,986	21,572,100
Add: Provision made during the year	3,703,405	65,003,415
Less: Decrease due to disposal of subsidiaries	(75,146,986)	-
Less: Reversal during the year	-	(11,428,529)
Ending balance	3,703,405	75,146,986

- (i) Parts of these work in progress (manufacturing and planting activities) were pledged for loans from banks (Note 24).

11. TANGIBLE FIXED ASSETS

	VND'000						
	Buildings, structures	Machinery and equipment	Means of transportations	Office equipment	Perennial trees and livestock	Other assets	Total
Cost							
Beginning balance	2,726,429,032	734,033,551	2,151,362,743	6,999,458	9,485,587,579	60,960,337	15,165,372,700
Transferred from construction in progress	524,382,800	186,406	23,057,451	-	336,435,981	-	884,062,638
Newly purchases	32,043,143	51,373,201	29,805,798	939,424	48,771,915	-	162,933,481
Foreign exchange differences	(74,383,167)	(263,209)	(19,596,678)	-	(44,794,139)	-	(139,037,193)
Disposals	(61,720,212)	(11,198,044)	(6,873,968)	(31,990)	(208,913,985)	(265,000)	(289,003,199)
Disposals of subsidiaries	(1,419,601,094)	(492,095,129)	(1,894,126,486)	(3,205,570)	(8,429,380,799)	(27,595,886)	(12,266,004,964)
Ending balance	1,727,150,502	282,036,776	283,628,860	4,701,322	1,187,706,552	33,099,451	3,518,323,463
In which:							
Fully depreciation	9,407,565	30,357,139	25,315,816	3,112,292	26,517,011	18,566,116	113,275,939
Accumulated depreciation							
Beginning balance	(697,875,858)	(380,657,455)	(770,586,757)	(5,581,987)	(1,165,435,140)	(40,257,871)	(3,060,395,068)
Depreciation for the year	(67,866,619)	(19,762,450)	(19,512,632)	(237,613)	(151,753,035)	(1,887,922)	(261,020,271)
Foreign exchange differences	18,695,218	189,190	4,306,771	-	2,580,795	-	25,771,974
Disposals	50,492,979	5,026,566	2,291,573	533	27,152,007	235,556	85,199,214
Disposals of subsidiaries	339,317,262	247,315,783	672,197,827	2,081,892	1,106,097,957	11,888,575	2,378,899,296
Ending balance	(357,237,018)	(147,888,366)	(111,303,218)	(3,737,175)	(181,357,416)	(30,021,662)	(831,544,855)
Net carrying amount							
Beginning balance	2,028,553,174	353,376,096	1,380,775,986	1,417,471	8,320,152,439	20,702,466	12,104,977,632
Ending balance	1,369,913,484	134,148,410	172,325,642	964,147	1,006,349,136	3,077,789	2,686,778,608
In which:							
Pledged/mortgaged as loan's security (Note 24 and 35)	977,946,830	134,148,410	172,325,642	111,893	849,446,936	3,045,686	2,137,131,061

12. INTANGIBLE FIXED ASSETS

	VND'000		
	Land use rights	Computer software	Total
Cost			
Beginning balance	528,166,821	22,497,789	550,664,610
Disposals of subsidiaries	(399,144,484)	(5,980,000)	(405,124,484)
Ending balance	129,022,337	16,517,789	145,540,126
In which:			
Fully depreciated	-	5,211,223	5,211,223
Accumulated amortisation			
Beginning balance	(13,790,982)	(15,580,926)	(29,371,908)
Amortisation for the year	(3,470,212)	(1,413,321)	(4,883,533)
Disposals of subsidiaries	11,107,943	498,333	11,606,276
Ending balance	(6,153,251)	(16,495,914)	(22,649,165)
Net carrying amount			
Beginning balance	514,375,839	6,916,863	521,292,702
Ending balance	122,869,086	21,875	122,890,961
In which:			
Pledged/mortgaged as loans' security (Note 24 and 35)	122,869,086	21,875	122,890,961

13. INVESTMENT PROPERTIES

	VND'000		
	Land use rights	Buildings, structures	Total
Cost			
Beginning balance and ending balance	27,072,022	47,003,809	74,075,831
Accumulated depreciation and amortisation			
Beginning balance	(3,696,971)	(5,141,714)	(8,838,685)
Depreciation and amortisation for the year	(739,394)	(1,891,458)	(2,630,852)
Ending balance	(4,436,365)	(7,033,172)	(11,469,537)
Net carrying amount			
Beginning balance	23,375,051	41,862,095	65,237,146
Ending balance	22,635,657	39,970,637	62,606,294
In which:			
Pledged/mortgaged as loan security (Note 24)	22,635,657	39,970,637	62,606,294

Additional note:

The rental income and operating expenses relating to investment properties were presented as follows:

	VND'000	
	Current year	Previous year
Rental income from investment properties	1,339,779	1,884,188
Direct operating expenses of investment properties that generated rental income during the year	2,630,852	2,630,853

The fair value of the investment properties was not formally assessed and determined as at 31 December 2021. However, based on the assessment over the current operations and market value of those assets, it is management's assessment that these properties' market values are much higher than their carrying value as at the balance sheet date.

14. CONSTRUCTION IN PROGRESS

	VND'000	
	Ending balance	Beginning balance
Fruit plantations (*)	2,365,989,272	5,851,200,071
Livestock projects (**)	938,358,956	1,278,472,390
Buildings and manufacturing factories (*)	99,599,782	586,646,031
Rubber plantations	-	2,479,307,092
Palm oil plantations	-	1,704,361,699
Others	91,201,065	106,792,868
TOTAL	3,495,149,075	12,006,780,151

(*) These assets were mortgaged to secure for the loans of the Group (Note 24).

(**) A part of livestock projects was used to pledge for Vietnam Export Import Commercial Joint Stock Bank - Hung Vuong Branch (Note 24.3).

15. CAPITALISED BORROWING COSTS

During the year, the Group capitalised borrowing costs amounting to VND'000 16,164,187 (the year ended 31 December 2020: VND'000 424,724,454). These are costs incurred on the bank loans and bonds used to finance the construction and development of fruit plantations and other projects.

16. LONG-TERM INVESTMENTS

	VND'000	
	Ending balance	Beginning balance
Investments in associates (Note 16.1)	-	266,193,865
Investments in other entities (Note 16.2)	1,781,156,721	11,124,651
TOTAL	1,781,156,721	277,318,516
Provision for long-term investments	(2,330,041)	-
NET	1,778,826,680	277,318,516

16.1 Investments in associates

Name of associates	Business activity	Ending balance		Beginning balance	
		% interest and voting (%)	Carrying value VND'000	% interest and voting (%)	Carrying value VND'000
Bidiphar Rubber Joint Stock Company	Rubber plantation	-	-	49,14	258,583,426
East Asia Investment and Construction Consultant Joint Stock Company (*)	Design and consultancy	25,00	-	25,00	7,610,439
TOTAL			-		266,193,865

Based on the direct ownership of the Group's subsidiaries in these companies.

(*) As at 31 December 2021, the Group has an investment to East Asia Investment and Construction Consultant Joint Stock Company with historical cost of investment amounting to VND'000 5,000,000.

Details of carrying value of the investment in associates on 31 December 2021 were as follows:

	VND'000
	Amount
Cost of investment	
Beginning balance	267,353,911
Disposal during the year	(262,353,911)
Ending balance	5,000,000
Accumulated share in post-acquisition profit/(loss)	
Beginning balance	(1,160,046)
Disposal during the year	1,979,806
Share of loss from associates during the year	(5,819,760)
Ending balance	(5,000,000)
Net carrying amount	
Beginning balance	266,193,865
Ending balance	-

16. LONG-TERM INVESTMENTS (continued)

16.2 Investments in other entities

Company name	Business activities	Ending balance		Beginning balance	
		% holding and voting	Cost	% holding and voting	Cost
		%	VND'000	(%)	VND'000
Hoang Anh Gia Lai International Agriculture Joint Stock Company (*)	Planting industrial crops and agriculture	16,07	1,772,626,680	-	-
Thanh Nien Media Corporation	Communication	2,00	6,200,000	2,00	6,200,000
Vietnam Professional Football Joint Stock Company	Football	-	1,170,000	-	1,170,000
Far East Aviation Joint Stock Company	Business and transportation	-	1,160,041	-	1,160,041
Canh Dong Vang Agriculture and Forestry Joint Stock Company	Trading fruits	-	-	15,00	2,594,610
TOTAL			1,781,156,721		11,124,651
Provision for long-term investments			(2,330,041)		-
NET			1,778,826,680		11,124,651

(*) Part of shares in HNG owned by the Group were mortgaged to secure for the loans of the Group (Note 24).

17. PREPAID EXPENSES

	VND'000	
	Ending balance	Beginning balance
Short-term		
Tools and supplies	3,570,321	8,364,959
Others	3,554,320	2,988,969
	7,124,641	11,353,928
Long-term		
Livestock projects	110,024,320	-
Land clearance costs	124,639,291	249,358,743
Tools and supplies	22,449,231	24,797,811
Land rental fees	10,473,443	67,758,782
Office rental fee	-	4,982,444
Others	4,313,876	6,499,049
	271,900,161	353,396,829
TOTAL	279,024,802	364,750,757

18. GOODWILL

	VND'000		
	Goodwill arising from acquisition of subsidiaries		
	Highland Dairy Cattle Joint Stock Company	Hung Thang Loi	Total
Cost			
Beginning balance	54,979,339	1,072,826,621	1,127,805,960
Disposal during the year	(54,979,339)	-	(54,979,339)
Ending balance	-	1,072,826,621	1,072,826,621
Accumulated amortisation			
Beginning balance	(31,053,205)	(471,130,324)	(502,183,529)
Amortisation for the year	-	(601,696,297)	(601,696,297)
Disposal during the year	31,053,205	-	31,053,205
Ending balance	-	(1,072,826,621)	(1,072,826,621)
Net carrying amount			
Beginning balance	23,926,134	601,696,297	625,622,431
Ending balance	-	-	-

19. SHORT-TERM TRADE PAYABLES

	VND'000	
	Ending balance	Beginning balance
Payables to purchase of goods and services	317,277,378	1,414,093,688
<i>In which:</i>		
- Do Holdings Development Investment Commercial Joint Stock Company	59,671,882	-
- Truong Hai Agricultural Joint Stock Company	-	292,855,814
- Others	257,605,496	1,121,237,874
Payables to purchase of machines and equipments	33,473,380	21,919,095
Payables to construction contractors	8,728,257	31,852,961
Others	-	6,171,141
TOTAL	359,479,015	1,474,036,885
<i>In which:</i>		
Payables to third parties	220,748,397	1,356,262,115
Payables to related parties (Note 34)	138,730,618	117,774,770

20. SHORT-TERM ADVANCES FROM CUSTOMERS

	VND'000	
	Ending balance	Beginning balance
Advances from related parties (Note 34)	313,861,430	-
Advances from third parties	215,077,428	633,729,744
- Binh Duong Nutifood Nutrition Food Joint Stock Company	162,680,988	162,680,988
- Truong Hai Agricultural Joint Stock Company	-	282,843,456
- Others	52,396,440	188,205,300
TOTAL	528,938,858	633,729,744

21. TAX AND OTHER RECEIVABLES FROM THE STATE AND STATUTORY OBLIGATIONS

	VND'000			
	Beginning balance	Increase in year	Decrease in year	Ending balance
Receivables				
Value-added tax	60,705,339	97,713,619	(140,807,434)	17,611,524
Corporate income tax (Note 33.1)	293,370	-	(285,831)	7,539
Others	2,267,420	968,261	(108,102)	3,127,579
TOTAL	63,266,129	98,681,880	(141,201,367)	20,746,642
Payables				
Corporate income tax (Note 33.1)	22,593,419	885,768	(22,847,669)	631,518
Personal income tax	9,242,675	12,901,911	(18,779,425)	3,365,161
Value-added tax	741,923	86,045,097	(83,684,695)	3,102,325
Others	266,458	5,396,479	(5,606,620)	56,317
TOTAL	32,844,475	105,229,255	(130,918,409)	7,155,321

22. ACCRUED EXPENSES

	VND'000	
	Ending balance	Beginning balance
Short-term		
Interest expenses	3,065,930,895	2,570,677,644
Operating costs	1,534,315	160,401,645
Others	21,240,719	133,348,082
	3,088,705,929	2,864,427,371
Long-term		
Interest expenses	653,649,038	1,173,684,620
TOTAL	3,742,354,967	4,038,111,991

23. OTHER PAYABLES

	VND'000	
	Ending balance	Beginning balance
Short-term		
Payables to other companies and individuals (i)	111,183,498	1,237,044,380
Payables to other individuals	1,276,235	3,958,621
Payables to Business Cooperation Contracts ("BCC")	-	104,112,630
Payables to land leases	-	74,761,454
Others	49,141,491	55,905,206
	161,601,224	1,475,782,291
Long-term		
Payables to other companies and individuals (i)	65,398,026	335,560,739
Payables to land leases	-	118,618,381
	65,398,026	454,179,120
TOTAL	226,999,250	1,929,961,411
<i>In which:</i>		
Payables due to third parties	208,884,310	1,455,779,809
Short-term payables due to related parties (Note 34)	18,114,940	237,823,684
Long-term payables due to a related party (Note 34)	-	236,357,918

(i) This represented the unsecured and non-bearing interest borrowings from other individuals, companies and other related parties for financing the Group's working capital requirements.

24. LOANS

	VND'000	
	Ending balance	Beginning balance
Short-term		
Current portion of long-term bonds (Note 24.2)	1,293,017,564	872,245,035
Current portion of long-term bank loans (Note 24.3)	704,681,572	1,194,476,648
Short-term loans from banks (Note 24.1)	511,870,419	1,467,713,308
Short-term loans from another party	-	5,122,729,858
Short-term loans from companies and individuals	-	114,686,449
	2,509,569,555	8,771,851,298
Long-term		
Long-term bonds (Note 24.2)	5,142,773,631	6,726,624,401
Long-term loans from banks (Note 24.3)	497,175,885	2,528,363,183
Long-term loans from companies and individuals (Note 24.4)	136,895,549	76,011,586
	5,776,845,065	9,330,999,170
TOTAL	8,286,414,620	18,102,850,468

Details of the increase/(decrease) of loans are as follows:

	VND'000		
	Short-term loans	Long-term loans	Total
Beginning balance	8,771,851,298	9,330,999,170	18,102,850,468
Drawdowns of loans	1,324,780,508	134,214,163	1,458,994,671
Transferred from payables	-	68,347,023	68,347,023
Allocation of bonds issuance costs	2,188,272	11,579,907	13,768,179
Current portion of long-term loans	1,172,026,268	(1,172,026,268)	-
Foreign exchange differences	6,785,486	25,805,847	32,591,333
Disposal of subsidiaries	(7,261,758,260)	(2,002,074,777)	(9,263,833,037)
Repayment of loans	(1,506,304,017)	(620,000,000)	(2,126,304,017)
Ending balance	2,509,569,555	5,776,845,065	8,286,414,620

24. LOANS (continued)

24.1 Short-term bank loans

Details of short-term bank loans are as follows:

Banks	Ending balance VND'000	Maturity date	Interest rate (% p.a.)	Collateral (Notes 11)
Saigon Thuong Tin Commercial Joint Stock Bank ("Sacombank"), Gia Lai Branch				
Loan dated 25 May 2021	499,998,646	27 December 2022	8.60 - 9.10	Land use right (6.83 ha) and assets attached to land located at Paksong District, Champaksak Province, Laos.
Sacombank Laos, Champasak Branch				
Loan dated 17 December 2021	9,914,824	30 June 2022	10.00	Land use right (6.83 ha) and assets attached to land located at Paksong District, Champaksak Province, Laos.
Joint Stock Commercial Bank for Investment and Development of Vietnam ("BIDV"), Gia Lai Branch				
Loan dated 10 May 2021	1,956,949	30 April 2022	7.80	Machineries and equipments, part of means of transportations, and other buildings of HAGL Hospital.
TOTAL	511,870,419			

24.2 Domestic straight bonds

Outstanding domestic straight bonds comprised as detailed below:

Arrangement organizations	Ending balance	Beginning balance
BIDV and BIDV Securities Company ("BSC")	5,876,000,000	5,876,000,000
Tien Phong Commercial Bank ("TPBank")	300,000,000	350,000,000
ACB Securities Limited Company ("ACBS")	300,000,000	300,000,000
HDB Securities Joint Stock Company ("HDBS")	-	930,000,000
Tien Phong Security Joint Stock Company ("TPS")	-	200,000,000
Bond issuance costs	(40,208,805)	(57,130,564)
TOTAL	6,435,791,195	7,598,869,436
<i>In which:</i>		
Non-current portion	5,142,773,631	6,726,624,401
Current portion	1,293,017,564	872,245,035

VND'000

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24. LOANS (continued)

24.2 Domestic straight bonds (continued)

Issuance agent	Owner	Ending balance VND'000	Interest rate (% p.a.)	Maturity date	Purpose	Collateral (Notes 10, 11, 12, 13, 14 and 16)
BIDV and BSC	BIDV (*)	5,876,000,000	The average of interest rate of individual saving deposit in VND with the term of twelve (12) months announced by branches of four (4) commercial banks at Gia Lai Province including Agribank, BIDV, Vietcombank and Vietinbank plus margin of 3.00 for subsequent periods (2021: 7.53 - 8.60)	30 December 2026	To finance capital for investment in to projects and restructuring the Group's loans	Land use rights as below: 4,852.74 ha in Attapeu Province, Laos owned by Hoang Anh - Quang Minh Rubber Industrial and Agricultural Co., Ltd.; 9,231.6 ha (rubber), 4,733.01 ha (rubber) and 3,155.79 ha (palm oil) in Attapeu Province, Laos owned by Hoang Anh Attapeu Agriculture Development Co., Ltd.; 9,380.9 ha (planting 5,357 ha palm oil) in Ratanakiri Province, Cambodia owned by Hoang Anh Andong Meas Co., Ltd.; 1,960.91 ha in Ratanakiri Province, Cambodia owned by Heng Brothers Co., Ltd.; 3,283.7 ha in Ratanakiri Province, Cambodia owned by CRD Co., Ltd.; All assets (movable properties and real estates) attached to the land and all rights and benefits associated with or arising from such assets related to the land; The right of ownership and compensation when insured events arisen under insurance contracts for related assets as mentioned above; 44,926,000 HAG shares owned by the Chairman; Hoang Anh Gia Lai Hospital Buildings owned by HAGL Hospital; Hoang Anh Gia Lai Hotel and Hoang Anh Gia Lai Head office owned by the Company; HAGL Sport Complex owned by the Group 16.5 ha banana plantation located in HAGL Sport Complex owned by HAGL Sport; 2 commercial floors of Bau Thac Gian Apartment – Commercial Complex located in Da Nang owned by the Group; 13,310,00 shares of HNG and 7 cars owned by the Company;
Bond issuance cost		(38,224,069)				
TOTAL		5,837,775,931				
In which:						
Non-current portion		4,644,191,179				
Current portion		1,193,584,752				

(*) As at 31 December 2021 and the date of these consolidated financial statements, the Group's actual rubber and palm oil plantations are lower than the commitment in Bond Contract. Committed area of rubber latex and palm oil are 4,852.74 ha and 7,102 ha, respectively. In addition, as at that date, the Company did not make payment for the interest amounting to VND'000 1,759,213,821 outstanding as at 31 December 2021. The Group already had payment schedule for these outstanding interests.

24. LOANS (continued)

24.2 Domestic straight bonds (continued)

Issuance agent	Owner	Ending balance VND'000	Interest rate (% p.a.)	Maturity date	Purpose	Collateral (Notes 9, 11, 12, 14 and 16)
TPBank	Tien Phong Commercial Joint Stock Bank	300,000,000	Adjust one every six (6) months and 12-month savings deposit interest rate of TP Bank plus margin of 3.50 (2021: 9.45 - 10.00).	28 October 2024	Finance for the Group's projects	50,000,000 HAG shares owned by Mr. Doan Nguyen Duc; Assets on land arising in the future and all rights and benefits arising from the exploitation of perennial orchard (fruit tree) owned by Gia Lai Livestock Joint Stock Company corresponding to Land Certificate No. BY440741; 14,000,000 HAG shares owned by Mr. Nguyen Van Quy; and All assets arised from Contract No. 0809/2020/HTDTKD/HTLGL-LEME between Hung Thang Loi and Le Me JSC.
ACBS	Tay Nguyen Agricultural Services Co.,Ltd.	300,000,000	Thirteen (13)-month deposit interest rate of Tien Phong bank plus margin of 4.50 (2021: 10.00)	18 June 2023	To finance capital for the investment projects and restructure the Group's loans	40,000,000 HNG shares owned by the Company.
Bond issuance cost		(1,984,736)				
TOTAL		598,015,264				
In which:						
Non-current portion		498,582,452				
Current portion		99,432,812				

24.3 Long-term bank loans

Details of the long-term bank loans are as follows:

Banks	VND'000	
	Ending balance	Beginning balance
Vietnam Export Import Commercial Joint Sotck Bank - Hung Vuong Branch ("Eximbank")	637,790,252	711,277,743
Laos Viet Joint Venture Bank (Laos-Viet Bank) - Attapeu Branch	268,686,489	1,025,470,346
Tien Phong Commercial Joint Stock Bank ("TPBank")	192,000,000	242,000,000
Saigon Thuong Tin Commercial Joint Stock Bank ("Sacombank")	103,380,716	512,454,605
Joint Stock Commercial Bank for Investment and Development of Vietnam ("BIDV")	-	1,231,637,137
TOTAL	1,201,857,457	3,722,839,831
In which:		
Current portion	704,681,572	1,194,476,648
Non-current portion	497,175,885	2,528,363,183

The Group obtained these loans mainly to finance the construction and development of the Group's fruit plantations projects.

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24. LOANS (continued)

24.3 Long-term bank loans (continued)

The terms and conditions of bank loans are as follows:

Banks	Ending balance VND'000	Maturity date	Interest rate (% p.a.)	Collateral (Notes 10, 11, 12 and 14)
Eximbank				
Loan dated 15 August 2014 (*)	413,840,471	31 December 2024	11.50	957 ha (7 land use right certificates) land use rights and all assets on land owned by Gia Lai Livestock Joint Stock Company; Means of transportation, machine and equipment and other assets arising from the loan capital.
Loan dated 23 September 2014 (*)	223,949,781	31 December 2024	11.50	957 ha (7 land use right certificates) land use rights and all assets on land owned by Gia Lai Livestock Joint Stock Company; Means of transportation, machine and equipment and other assets arising from the loan capital.
TOTAL	637,790,252			
<i>In which:</i>				
Non-current portion	308,300,000			
Current portion	329,490,252			

(*) As at 31 December 2021 and the date of these consolidated financial statements, the Group has not settled for loans which were on due with total amount of VND 179 billion in accordance with the payment plan agreed with banks.

Banks	Ending balace VND'000	Term and maturity date	Interest rate (% p.a.)	Collateral (Notes 10, 11, 12 and 14)
Laos-Viet Bank, Attapeu Branch				
Khoản vay	268,686,489	23 June 2022	8.50	2 land lots at Honglay Commune, Laman District, Sekong Province, Laos owned by Mr. Channousit; Office Building at NongYoi Commune, Paksong Province, Champasak Province, Laos; Land use rights and exploit of 939 ha fruit plantations at Laman District, Sekong Province, Lao owned by Dai Thang Agricultural Development Co., Ltd.
<i>In which:</i>				
Current portion	268,686,489			
TPBank, Ha Noi Branch				
Loan	192,000,000	From 21 October 2022 to 21 October 2024	Adjust one every three (3) months and 12-month of TPBank savings deposit interest rate plus margin of 3.50 (2021: 9.45 - 10.00)	Assets arisen from investment to Dai Thang Agricultural Deveplopment Co., Ltd valued at 12,000,000 USD; and Land use rights and all assets on land: BY 440736; BY 440744; BY 440746 owned by Gia Lai Livestock Joint Stock Company
<i>In which:</i>				
Non-current portion	96,000,000			
Current portion	96,000,000			

24. LOANS (continued)

24.3 Long-term bank loans (continued)

The terms and conditions of bank loans are as follows: (continued)

Bank	Ending balance VND'000	Term and maturity date	Interest rate (% p.a.)	Collateral (Notes 10, 11, 12 and 14)
Sacombank Laos, Champasak Branch	103,380,716	From 25 December 2022 to 7 June 2026	LAK: 10.00 USD: 8.00	Land use right No. 01 A-660-668 (118.2 ha and 3.5 ha) in Paksong District, Champaksak Province, Laos; Land use right of 02 A-658-670 (6.7 ha and 50.3 ha) in Paksong District, Champaksak Province, Laos; Land use right of 03 A-658-670 (60 ha) in Paksong District, Champaksak Province, Laos; Land use right of 04 A-658-670 (3.9 ha) in Paksong District, Champaksak Province, Laos; Land use right of 05 A-658-670 (2.4 ha) in Paksong District, Champaksak Province, Laos; All above land use rights owned by Dai Thang Agricultural Development Co., Ltd.
<i>In which:</i>				
Non-current portion	92,875,885			
Current portion	10,504,831			

24.4 Long-term loans from companies and individuals

Names	Ending balance VND'000	Term and maturity date	Interest rate (% p.a.)	Collateral
Mr. Le Hien Trung	83,644,565	31 December 2025	10.00	Unsecured
KhamKauong Agricultural Development Co., Ltd	41,341,742	31 December 2025	10.00	Unsecured
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	11,909,242	1 April 2023	12.00	Unsecured
TOTAL	136,895,549			

25. OWNERS' EQUITY
25.1 Increase and decrease in owners' equity

	Share capital	Share premium	Treasury shares	Foreign exchange differences	Investment and development fund	Accumulated losses	Total
Previous year							
Beginning balance	9,274,679,470	3,263,858,784	(686,640)	(424,458,674)	281,668,774	(4,766,207,329)	7,628,854,385
Net loss for the year	-	-	-	-	-	(1,255,661,344)	(1,255,661,344)
Foreign exchange differences	-	-	-	(1,067,799,291)	-	-	(1,067,799,291)
Remuneration for members of BOD, BOS and secretary	-	-	-	-	-	(483,512)	(483,512)
Fund appropriation	-	-	-	-	741,925	(741,925)	-
Profit appropriation of a subsidiary	-	-	-	-	-	(2,228,668)	(2,228,668)
Equity transactions inside Group with non-controlling interests	-	-	-	-	-	(276,340,059)	(276,340,059)
Disposal of subsidiaries	-	-	-	52,121,703	-	-	52,121,703
Ending balance	9,274,679,470	3,263,858,784	(686,640)	(1,440,136,262)	282,410,699	(6,301,662,837)	5,078,463,214
Current year							
Beginning balance	9,274,679,470	3,263,858,784	(686,640)	(1,440,136,262)	282,410,699	(6,301,662,837)	5,078,463,214
Net profit for the year	-	-	-	-	-	203,030,161	203,030,161
Foreign exchange differences	-	-	-	(415,520,163)	-	-	(415,520,163)
Remunerations for members of BODs and management	-	-	-	-	-	(1,485,000)	(1,485,000)
Using share premium to offset with accumulated losses (i)	-	(3,263,858,784)	-	-	-	3,263,858,784	-
Equity transactions inside Group with non-controlling interests (Notes 4.1, 4.2 and 4.3)	-	-	-	-	-	(617,676,247)	(617,676,247)
Disposal of subsidiaries	-	-	-	1,253,037,089	-	(1,013,165,414)	239,871,675
Ending balance	9,274,679,470	-	(686,640)	(602,619,336)	282,410,699	(4,467,100,553)	4,486,683,640

(i) In accordance with the Shareholders' Resolution No. 1609/21/NQHDCCD-HAGL dated 16 September 2021, the shareholders of the Group approved to use share premium to offset with accumulated losses with total amount of VND'000 3,263,858,784.

25. OWNERS' EQUITY (continued)

25.2 Shares

	Ending balance	Beginning balance
Shares authorised to be issued	927,467,947	927,467,947
Shares issued and fully paid	927,467,947	927,467,947
Ordinary shares	927,467,947	927,467,947
Outstanding shares	927,399,283	927,399,283
Ordinary shares	927,399,283	927,399,283
Treasury shares	68,664	68,664
Ordinary shares	68,664	68,664

26. NON-CONTROLLING INTERESTS

	Ending balance	Beginning balance
Beginning balance	4,949,332,245	4,122,902,838
Capital transactions in the Group with non-controlling interests of subsidiaries	514,446,908	1,566,478,912
Capital contribution from non-controlling interests	55,000	-
Acquisition of subsidiaries	-	283,185,640
Loss during the year attributable to non-controlling interests	(75,424,050)	(1,127,678,506)
Disposal of subsidiaries	(5,201,860,403)	107,301,119
Others	-	(2,857,758)
Ending balance	186,549,700	4,949,332,245

27. EARNINGS/(LOSSES) PER SHARE

The following reflects the earnings/(losses) and share data used in the basic and diluted earnings/(losses) per share computations:

	Ending balance	Beginning balance
Net profit/(loss) attributable to ordinary shareholders of the Company (VND'000)	203,030,161	(1,255,661,344)
Weighted average number of ordinary shares during the year for basic earnings per share	927,399,283	927,399,283
(Loss)/earning per share (VND)		
- Basic earnings/(losses) per share	219	(1,354)
- Diluted earnings/(losses) per shares	219	(1,354)

There have been no other transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these consolidated financial statements.

28. REVENUES

28.1 Revenue from sale of goods and rendering of services

	VND'000	
	Current year	Previous year
Gross revenue	2,187,415,636	3,189,964,886
<i>In which:</i>		
Revenue from sale of fruits	1,092,323,976	2,290,134,596
Revenue from sale of pigs	557,570,467	121,162,500
Revenue from sale of goods	317,660,813	107,178,304
Rendering of rental services	217,079,648	405,779,249
Revenue from sale of rubber latex	-	265,494,259
Others	2,780,732	215,978
Less	(89,997,270)	(13,318,930)
Sales deductions	(89,997,270)	(13,318,930)
Net revenue	2,097,418,366	3,176,645,956
<i>In which:</i>		
Revenue from sale of fruits	1,003,599,185	2,283,093,783
Revenue from sale of pigs	557,570,406	121,162,500
Revenue from sale of goods	317,660,818	40,112,617
Rendering of rental services	215,807,224	466,392,018
Revenue from sale of rubber latex	-	265,494,259
Others	2,780,733	390,779
<i>In which:</i>		
Revenue from third parties	1,461,630,719	3,085,163,910
Revenue from related parties (Note 34)	635,787,647	91,482,046

28.2 Finance income

	Ngàn VND	
	Current year	Previous year
Interest income from loans to other parties	490,847,799	567,798,415
Gain on disposal of investments (Note 4.1)	240,752,906	660,318,317
Foreign exchange gains	1,736,874	58,063,704
Interest income from bank deposits	1,488,773	1,162,595
Dividend income	79,956	-
Others	172,304	20,634
TOTAL	735,078,612	1,287,363,665
<i>In which:</i>		
Financial income from related parties (Note 34)	469,372,866	554,388,542
Financial income from third parties	265,705,746	732,975,123

29. COSTS OF GOODS SOLD AND SERVICES RENDERED

	VND'000	
	Current year	Previous year
Cost of fruits sold	695,991,763	2,019,560,189
Cost of pigs	364,662,397	114,349,447
Cost of goods sold	315,571,923	61,541,937
Cost of rendering other services	211,407,412	392,254,542
Cost of rubber latex	-	376,531,186
Others	2,814,644	6,678,312
TOTAL	1,590,448,139	2,970,915,613

30. FINANCE EXPENSES

	VND'000	
	Current year	Previous year
Interest expenses	971,878,185	1,253,570,666
Foreign exchange losses	105,764,243	189,644,953
BCC interest expenses	1,759,669	16,172,109
Reversal of other finance expenses	-	(155,818,739)
Others	10,890,941	14,592,494
TOTAL	1,090,293,038	1,318,161,483

31. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

	VND'000	
	Current year	Previous year
Selling expenses		
External services expenses	120,959,970	334,042,538
Labour costs	3,475,749	11,239,055
Depreciation and amortisation expenses	481,499	2,853,664
Others	4,369,948	6,448,949
	129,287,166	354,584,206
General and administrative expenses		
Amortisation of goodwill	601,696,297	157,929,000
Labour costs	76,497,818	144,305,575
External services expenses	27,087,248	46,381,182
Depreciation expenses	8,505,956	17,983,621
(Reversal of provisions)/provisions	(891,173,929)	1,425,324,428
Others	3,107,381	59,316,300
	(174,279,229)	1,851,240,106
TOTAL	(44,992,063)	2,205,824,312

32. OTHER INCOME AND EXPENSES

	VND'000	
	Current year	Previous year
Other income		
Gains from disposal of assets	35,896,990	-
Reversal of accrual	-	26,924,870
Other income	43,773,982	71,223,595
	79,670,972	98,148,465
Other expenses		
Cost of convert plantations	293,716,472	56,168,520
Depreciation of idle assets	25,274,918	62,455,980
Written off assets	14,456,054	63,464,100
Penalty expenses	9,655,180	30,101,552
Loss from disposal of assets	-	184,949,729
Other expenses	58,103,085	30,344,526
	401,205,709	427,484,407
OTHER LOSS	(321,534,737)	(329,335,942)

33. CORPORATE INCOME TAX

The Company and its subsidiaries located in Vietnam have the obligation to pay corporate income tax ("CIT") at the rate of 20% of taxable profits (2020: 20%).

The Company's subsidiaries located in Lao People's Democratic Republic have the obligations to pay CIT at the rates of 24% of their taxable profits and 2% of taxable profit from disposal of projects. They are also entitled to CIT exemption and reduction in accordance with their respective BRCs, Investment Licences and applicable tax regulations.

The Company and its subsidiaries' tax returns are subject to examination by the tax authorities. Because the application of tax laws and regulations to many types of transactions is susceptible to varying interpretations, the amounts reported in the consolidated financial statements could change at a later date upon final determination by the tax authorities.

	VND'000	
	Current year	Previous year
Current CIT expense	885,768	3,440,989
Deferred tax (income)/expense	(259,098,512)	28,438,599
TOTAL	(258,212,744)	31,879,588

33.1 Current income tax

The current CIT payable is based on taxable profit/(loss) for the current year. The taxable profit/(loss) of the Group for the year differs from the profit/(loss) as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the consolidated balance sheet date.

	VND'000	
	Current year	Previous year
Accounting loss before tax	(130,606,633)	(2,351,460,262)
Adjustments to increase/(decrease) accounting loss:		
Amortisation of goodwill	601,696,297	157,929,000
Losses of subsidiaries	348,765,383	1,733,734,243
Losses/(gains) on disposals of investment in subsidiaries on consolidation level	222,169,717	(476,321,574)
Capped interest expenses (*)	121,964,254	279,551,379
Unrealised loss eliminated on consolidation	41,935,443	10,040,074
Share loss/(profits) from associates	5,819,760	(8,767,467)
Capitalised interest on consolidation	3,472,151	129,860,293
Tax loss carried forward	(574,015,223)	(224,242,016)
Provisions of provisions of investment in subsidiaries	(588,288,263)	(171,828,441)
Profit of activities which are tax exempted	(316,221,485)	(134,603,088)
Non-deductible expenses and others	271,212,161	1,072,055,261
Estimated current taxable profit	7,903,562	15,947,402
Estimated current CIT	1,320,285	3,439,878
Under provision of CIT in previous year	-	1,111
CIT deduction	(434,517)	-
Estimated current CIT expense for the year	885,768	3,440,989
CIT payable at beginning of the year	22,300,049	19,677,263
Reclassification	(20,356,074)	-
CIT paid during the year	(2,205,764)	(818,203)
CIT payable at end of year	623,979	22,300,049
In which:		
CIT payable (Note 21)	631,518	22,593,419
CIT receivables (Note 21)	(7,539)	(293,370)

(*) In accordance with the Decree No. 132/2020/ND-CP dated 5 November 2020 amending Decree No. 68/2020/ND-CP dated 24 June 2020 and Decree No. 20/2017/ND-CP dated 24 February 2017 by the Government to determine taxable income including the total net interest expenses arising in tax period not qualified as a deduction from income which exceeded 30% of total net profit generated from business activities plus net interest expenses and depreciation expenses during the year.

33. CORPORATE INCOME TAX (continued)

33.2 Deferred tax

The following comprise the Group's deferred tax assets and deferred tax liabilities recognised by the Group and the movements thereon during the year:

	VND'000			
	Consolidated balance sheet		Consolidated income statement	
	Ending balance	Beginning balance	Current year	Previous year
Deferred tax assets				
Unrealised intra-group profits	10,966,646	85,724,272	(74,757,626)	11,195,863
	10,966,646	85,724,272	(74,757,626)	11,195,863
Deferred tax liabilities				
Fair value adjustment on assets acquired in business combination	510,611,231	583,360,502	(72,749,271)	-
Provisions of the investments	-	141,070,733	(141,070,733)	30,809,890
Interest expenses capitalised on consolidation level	-	120,036,134	(120,036,134)	8,824,572
	510,611,231	844,467,369	(333,856,138)	39,634,462
Deferred tax (income)/expense			(259,098,512)	28,438,599

34. TRANSACTIONS WITH RELATED PARTIES

Significant transactions with related parties in current year and prior year were as follows:

Related parties	Relationship	Transactions	VND'000	
			Current year	Previous year
Lo Pang Livestock Joint Stock Company	Related party	Lending	1,088,916,833	-
		Sales of goods and rendering of services	390,763,153	-
		Purchase of goods and services	220,463,403	-
		Borrowing	131,000,000	-
		Interest income	59,553,378	-
		Purchase of fixed assets	19,636,229	-
		Payment on behalf	8,723,833	-

Related parties	Relationship	Transactions	VND'000	
			Current year	Previous year
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Lending without interest	419,161,086	-
		Lending collection	415,574,777	-
		Lending	394,394,765	-
		Sales of goods and rendering of services	184,542,253	-
		Purchase of goods and services	111,187,299	-
		Interest income	37,608,961	-
		Borrowing	6,954,000	-
		Payment on behalf	699,545	-
Mr. Nguyen Kim Luan	Shareholder	Lending	401,260,000	-
		Interest income	4,180,123	-
Le Me Joint Stock Company	Related party	Interest income	319,931,365	295,408,780
		Lending	161,506,120	371,578,296
		Lending without interest	25,405,650	-
		BCC	-	440,000,000
Mr. Doan Nguyen Duc	Chairman of BODs	Lending	104,042,000	-
		Interest income	7,486,903	-
		BCC interest expenses	1,755,556	6,511,106
		Lending without interest	-	7,005,607
Hoang Anh Gia Lai Agricultural Joint Stock Company – Fruit processing Branch	Subsidiary of company with the same member of BOD	Purchase of fixed assets	55,821,045	-
		Purchase of goods and services	4,440,857	-
Dong Gia Lai Food Processing Joint Stock Company	Company with the same key management member	Sales of goods and rendering of services	53,174,326	-
		Lending	26,000	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company - Hoang Anh Gia Lai Plastic Factory Branch	Related party	Purchase of goods and services	45,412,183	2,403,208
		Sales of goods and rendering of services	5,052,893	4,682,948
		Lending	-	3,000,000

34. TRANSACTIONS WITH RELATED PARTIES (continued)

Significant transactions with related parties in current year and prior year were as follows: (continued)

			VND'000	
Related parties	Relationship	Transactions	Current year	Previous year
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	Lending	25,910,692	-
		Interest income	14,273,336	22,292,669
		Purchase of goods and services	1,411,822	22,295,903
		Interest expense	1,448,958	-
		Sales of goods and rendering of services	78,193	1,078,511
Mr. Nguyen Ngoc Mai	Director of subsidiary	Interest income	15,803,280	-
Linh Khang Packaging One Member Company Limited	Related party	Purchase of goods	20,678,860	-
		Sales of goods and rendering of services	2,059,641	-
Mr. Le Van Thach	Shareholder	Interest income	7,901,640	-
Hoang Anh Gia Lai Agricultural Joint Stock Company	Company with the same member of BOD	Purchase of goods and services	3,288,952	-
		Purchase of fixed asset	597,096	-
		Sales of goods and rendering of services	77,854	-
Mr. Tran Quang Dung	Deputy Director of subsidiary	Interest income	2,633,880	-
		Lending without interest	478,330	-
Hoang Anh Gia Lai Import Export Co Ltd.,	Subsidiary of company with the same member of BOD	Purchase of goods and services	2,072,573	-
		Purchase of fixed asset	726,000	-
		Sales of goods and rendering of services	39,333	-
Hoang Anh Attapeu Agriculture Development Co., Ltd.	Subsidiary of company with the same member of BOD	Purchase of goods and services	1,287,142	-
An Phu Real Estate Investment Joint Stock Company	Related party	Purchase of goods and services	646,600	404,387

			VND'000	
Related parties	Relationship	Transactions	Current year	Previous year
Mr. Nguyen Van Quy	Shareholder	Purchase of goods and services	495,300	-
Ms. Ho Thi Kim Chi	Deputy General Director	Lending	159,863	5,182,241
		BCC interest expenses	-	4,122,224

As at the balance sheet date, amounts due to and due from related parties were as follows:

			VND'000	
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Short-term trade receivables (Note 6)				
Dong Gia Lai Food Processing Joint Stock Company	Company with the same key management member	Sales of goods and rendering of services	53,347,003	-
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Sales of goods and rendering of services	35,866,935	-
Thanh Binh Construction Investment Consultant Co., Ltd.	Related party	Rendering of construction service	27,595,944	27,595,944
Lo Pang Livestock Joint Stock Company	Related party	Sales of goods and rendering of services	4,420,359	-
		Rendering of construction service	3,764,302	-
		Disposal of fixed assets	1,748,337	-
Minh Tuan Trading and Services Co., Ltd.	Related party	Rendering of construction service	5,501,714	5,501,714
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company - Hoang Anh Gia Lai Plastic Factory Branch	Related party	Sales of goods and rendering of services	5,115,070	5,444,663
Linh Khang Packaging One Member Company Limited	Related party	Sales of goods and rendering of services	2,265,606	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	Sales of goods and rendering of services	449,761	375,199
			140,075,031	38,917,520

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34. TRANSACTIONS WITH RELATED PARTIES (continued)

As at the balance sheet date, amounts due to and due from related parties were as follows:

VND'000				
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Short-term advances to suppliers (Note 7)				
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company - Hoang Anh Gia Lai Plastic Factory Branch	Related party	Advance for purchasing goods and service	10,673,489	23,253,451
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Advance for purchasing goods and service	1,652,520	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	Advance for purchasing goods and service	247,218	-
			12,573,227	23,253,451
VND'000				
Related parties	Relationship	Interest rate (% p.a.)	Ending balance	Beginning balance
Short-term loan receivables (Note 8)				
Le Me Joint Stock Company	Related party	8.00 – 8.60	4,120,545,983	3,644,498,048
Hoang Anh Gia Lai Agricultural Joint Stock Company	Company with the same member of BOD	-	1,351,784,995	-
Lo Pang Livestock Joint Stock Company	Related party	6.15	500,000,000	-
Mr. Nguyen Kim Luan	Shareholder	8.60 – 10.00	251,431,000	-
Mr. Doan Nguyen Duc	Chairman	10.00	102,165,041	-
Mr. Nguyen Ngoc Mai	Director of subsidiary	-	30,000,000	30,000,000
Mr. Le Van Thach	Shareholder	-	15,000,000	15,000,000
Tay Nguyen Agricultural Services Co., Ltd.	Related party	4.80	22,179,629	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	12.00	4,209,929	86,936,725
Dong Gia Lai Food Processing Joint Stock Company	Company with the same key management member	-	26,000	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company - Hoang Anh Gia Lai Plastic Factory Branch	Related party	10.00	-	3,000,000
Ms. Ho Thi Kim Chi	Deputy General Director	-	-	1,811,406
			6,397,342,577	3,781,246,179

Ngàn VND

Related parties	Relationship	Interest rate (% p.a.)	Ending balance	Beginning balance
Long-term loan receivables (Note 8)				
Tay Nguyen Agricultural Services Co., Ltd.	Related party	4.80	665,818,080	-
Hoang Anh Gia Lai Agricultural Joint Stock Company	Company with the same member of BOD	-	636,677,272	-
Le Me Joint Stock Company	Related party	4.80	213,020,219	840,307,997
Mr. Nguyen Ngoc Mai	Director of subsidiary	8.00	253,800,000	253,800,000
Lo Pang Livestock Joint Stock Company	Related party	7.575	178,816,833	-
Mr. Le Van Thach	Shareholder	8.00	126,900,000	126,900,000
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	8.60	124,747,486	100,000,000
Hoang Anh Attapeu Agriculture Development Co., Ltd.	Subsidiary of company with the same member of BOD	-	105,918,838	-
Mr. Tran Quang Dung	Deputy Director of subsidiary	8.00	42,300,000	42,300,000
Hoang Anh - Quang Minh Rubber Industrial and Agricultural Co., Ltd	Subsidiary of company with the same member of BOD	-	15,751,124	-
			2,363,749,852	1,363,307,997

Short-term and long-term loans to related parties were approved by the General Shareholders Meeting dated 26 November 2021, compliance with terms and conditions regarding lending or granting guarantee to shareholders and related individuals pursuant to Decree 71/2017/ND-CP issued by the Government on 6 June 2017 on Corporate Governance applicable to public companies.

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34. TRANSACTIONS WITH RELATED PARTIES (continued)

As at the balance sheet date, amounts due to and due from related parties were as follows: (continued)

VND'000				
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Other short-term receivables (Note 9)				
Le Me Joint Stock Company	Related party	Interest Income	404,394,310	112,367,032
Lo Pang Livestock Joint Stock Company	Related party	Interest Income	26,200,685	-
		Lending	10,699,989	-
		Others	1,520,465	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	Interest income	23,856,246	22,873,208
Mr. Doan Nguyen Duc	Chairman	Lending Advance	7,486,903	65,490,397
		Interest income	10,812	26,120
Mr. Nguyen Kim Luan	Shareholder	Interest income	4,427,049	-
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Lending	1,300,000	-
		Interest income	72,491	-
		Others	22,000	-
Others	Related party	Others	614,990	461,872
			480,605,940	201,218,629
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Other long-term receivables (Note 9)				
Le Me Joint Stock Company	Related party	BCC	440,000,000	440,000,000
		Interest income	23,379,954	7,160,868
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Interest income	50,880,235	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	Interest income	43,144,374	29,854,077
Lo Pang Livestock Joint Stock Company	Related party	Interest income	31,534,787	-
Mr. Nguyen Ngoc Mai	Director of subsidiary	Interest income	19,829,760	4,026,480
Mr. Le Van Thach	Shareholder	Interest income	15,805,440	7,903,800
Hoang Anh Attapeu Agriculture Development Co., Ltd.	Subsidiary of company with the same member of BOD	Interest income	10,021,989	-
Mr. Tran Quang Dung	Deputy Director of subsidiary	Interest income	3,321,960	688,080
Hoang Anh - Quang Minh Rubber Industrial and Agricultural Co., Ltd	Company with the same member of BOD	Interest income	1,538,997	-
			639,457,496	489,633,305

VND'000				
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Short-term trade payables (Note 19)				
Lo Pang Livestock Joint Stock Company	Related party	Purchase of goods and services	66,675,236	-
		Purchase of fixed assets	33,473,380	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company - Hoang Anh Gia Lai Plastic Factory Branch	Related party	Purchase of goods and services	23,380,474	116,694,539
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Purchase of goods and services	9,257,375	-
Hoang Anh Gia Lai Agricultural Joint Stock Company	Company with the same member of BOD	Purchase of goods and services	2,081,090	-
Linh Khang Packaging One Member Company Limited	Related party	Purchase of goods and services	1,883,340	-
Hoang Anh Gia Lai Agricultural Joint Stock Company – Fruit processing Branch	Subsidiary of company with the same member of BOD	Purchase of goods and services	1,497,279	-
Others	Related party	Purchase of goods and services	482,444	1,080,231
			138,730,618	117,774,770
Advance from customer (Note 20)				
Lo Pang Livestock Joint Stock Company	Related party	Advance to purchase goods	302,565,957	-
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Advance to purchase goods	11,295,473	-
			313,861,430	-

NOTE TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

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34. TRANSACTIONS WITH RELATED PARTIES (continued)

As at the balance sheet date, amounts due to and due from related parties were as follows: (continued)

VND'000				
Related parties	Relationship	Transactions	Ending balance	Beginning balance
Short-term other payables (Note 23)				
Tay Nguyen Agricultural Services Co., Ltd.	Related party	Lending	10,415,275	-
Lo Pang Livestock Joint Stock Company	Related party	Penalty interest	6,739,726	-
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company	Related party	Lending	-	594,335
		Others	682,739	-
Hoang Anh Mekong Joint Stock Company	Related party	Lending	272,700	272,700
Mr. Doan Nguyen Duc	Chairman of BOD	BCC	-	100,000,000
		Lending	-	70,000,000
Le Me Joint Stock Company	Related party	Lending	-	37,481,217
Hoang Anh Gia Lai Wooden Furniture Joint Stock Company - Hoang Anh Gia Lai Plastic Factory Branch	Related party	Lending	-	24,197,190
Ms. Vo Thi My Hanh	Member of BOD	BCC	-	4,112,630
		Lending	-	1,000,000
Mr. Tran Quang Dung	Deputy Director of subsidiary	Lending	-	150,000
Others	Related party	Others	4,500	15,612
			18,114,940	237,823,684
Other long-term payable (Note 23)				
Mr. Nguyen Ngoc Mai	Director of subsidiary	Lending	-	236,357,918

Remuneration of members of the Board of Directors, Board of Supervisors and Management are follows:

		Ngàn VND	
Individuals	Position	Remuneration (*)	
		Current year	Previous year
Mr. Doan Nguyen Duc	Chairman of BOD	2,662,428	2,482,728
Mr. Vo Truong Son	General Director	2,214,202	2,077,893
Ms. Vo Thi My Hanh	Deputy General Director	1,519,645	-
Ms. Ho Thi Kim Chi	Deputy General Director	1,286,280	1,326,582
Mr. Nguyen Van Minh	Member of BOD	243,000	1,308,936
Others		2,408,545	1,304,400
TOTAL		10,334,100	8,500,539

In addition, the members of the Board of Directors, Board of Supervisors and Management has remuneration at subsidiaries as follows:

		Ngàn VND	
Individuals	Position	Remuneration (*)	
		Current year	Previous year
Mr. Vo Truong Son	General Director	83,700	109,091
Mr. Doan Nguyen Duc	Chairman of BOD	54,000	141,818
Ms. Vo Thi My Hanh	Deputy General Director	-	1,167,524
Others		162,000	130,909
TOTAL		299,700	1,549,342

(*) This comprised salary and/or other allowances..

35. COMMITMENTS

Operating lease commitments

The Group leases parcels of land in Vietnam and Laos to build factories, football facilities, hotels, office, cattle farm and for fruit plantations. As at the balance sheet dates, the lease commitments under the operating lease agreements as follows:

VND'000		
	Ending balance	Beginning balance
Less than 1 year	3,396,264	27,564,339
From 1 to 5 years	13,121,612	110,323,976
More than 5 years	100,473,334	949,434,540
TOTAL	116,991,210	1,087,322,855

35. COMMITMENTS (continued)

Guarantee commitments

As at 31 December 2021, the Group used the followings assets to pledge for the loans of HNG and its subsidiaries. Details are as follows:

- 119 apartments belong to HAGL luxury residence and office building at 6 Hoang Van Thu Street, Pleiku City, Gia Lai Province, Vietnam owned by the Company;
- HAGL Granite Stone factory in beside National Route 14, Ia Bang Commue, Dak Doa District, Gia Lai Province, Vietnam owned by the Company;
- 6,993.2 m2 land use right at Phu Dong Ward, Pleiku City, Gia Lai Province, Vietnam;
- 76,375,000 shares of HNG owed by the Company;
- The land use right and exploit 453.7 ha of plantation land owned by Dai Thang Agricultural Development Co., Ltd.;
- Exploitation rights and land-attached assets (including all crops, land-attached works and other assets) and benefits from the exploitation of land and land-attached assets have been formed or are being formed on a total area of 71.4 hectares at Commue Houy Kong, Paksong District, Champasak Province, Laos owned by Dai Thang Agricultural Development One Member Co., Ltd.;
- Exploitation rights and land-attached assets (including all crops, land-attached works and other assets) and benefits from the exploitation of land and land-attached assets have been formed or are being formed on a total area of 148 hectares at Commue Hatsan, Saysettha District, Attapeu Province, Laos owned by Khan Xay Agricultural Development One Member Co., Ltd.; and
- Exploitation rights and land-attached assets (including all crops, land-attached works and other assets) and benefits from the exploitation of land and land-attached assets have been formed or are being formed on a total area of 147.7 hectares at Commue Hatsan, Saysettha District, Attapeu Province, Laos owned by Khan Xay Agricultural Development One Member Co., Ltd.

In addition, in accordance with Credit Agreement No.01/2015/7694660/HDTD dated 24 September 2015 and Credit Agreement No.01/2018/7694660/HDTD dated 2 October 2018 between Ba Thuoc Livestock Joint Stock Company ("Ba Thuoc") and Joint Stock Commercial Bank for Investment and Development of Vietnam - Thanh Hoa Branch ("BIDV"), the Company made a guarantee commitment to Ba Thuoc in order to enter into bank loans with BIDV in accordance with Gurantee Agreement No. 0109/CV-BLHAGL dated 1 September 2015 with total principal amount of VND'000 160,000,000 and other interest, fee and penalties (if any). As at 31 December 2021 and the date of these consolidated financial statements, the Group and Ba Thuoc are in progress to cooperate with BIDV to determine financial obligation arising from this Guarantee Agreement.

36. OFF BALANCE SHEET ITEMS

ITEM	Ending balance	Beginning balance
Foreign currencies:		
- Laos KIP (LAK)	6,534,440,081	2,464,351,274
- United States Dollar (USD)	602,669	1,749,612
- Euro (EUR)	190	401
- Cambodia Riels (KHR)	-	64,372,090
Writen-off of doubtful debts		
- Power Construction Company Limited	6,992,216	-
- Hoang Anh Gia Lai Kontum Mineral One Member Company Limited	3,720,000	3,720,000

37. SEGMENT INFORMATION

The primary segment reporting format is determined to be business segments as the Group's risks and rates of return are affected predominantly by differences in the products and services provided. Secondary information is reported geographically, therefore:

- sales of each part accounts for 10% or more of the total external sale;
- The total remaining value of part assets according to the position of the assets, if the properties of each part account for 10% or more of total assets of all geographical areas; and
- Total expenses incurred in the year to purchase fixed assets - part assets expected to be used more than one year (tangible fixed assets, intangible fixed assets and other long-term assets) according to their position property, if the property of that part accounts for 10% or more of the total assets of segments.

37.1 Business segment

The Group's business activities are organised and managed according to the nature of the products and services provided by the Group with each of them being a strategic business unit providing various products and serving in different markets.

Prices applied to transactions between divisions are determined on an arm-length basis similar to those of third parties. Revenue, costs and income statement of divisions including transactions between departments. These transactions are excluded when preparing the consolidated financial statements.

The Group's geographical segment is determined by the location of the Group's assets. External sales revenue presented in geographical segments is determined based on the geographical location of customers of the Group.

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37. SEGMENT INFORMATION (continued)

37.1 Business segment (continued)

For management purposes, the Group is organised into business units based on their products and services, and has seven reportable operating segments as follows:

- Production: producing and trading fertilizers, pipes and other tools and supplies;
- Trading and services: asset management and trading of goods;
- Construction: construction of apartments, airport and cowshed;
- Power: developing and operating hydropower plants;
- Mining: exploiting and selling iron ore (ceased operation); and
- Agriculture: planting rubber, palm oil trees and fruit, processing and trading of rubber latex, rubber wood, palm oil and other tree plantations.

Management monitors the operating results of its business units separately for the purposes of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain aspects, as explained in the table below, is measured differently from operating profit or loss in the consolidated financial statements. The financing, including finance costs and finance revenue, and income taxes are managed on a Group basis and are not allocated to operating segments.

The segment information of the hospitality industry and football has been combined into the trading and services industry during the year as the hospitality industry is currently not the Group's core business.

The following tables present revenue and profit and certain assets and liability information regarding the Group's business segment:

				VND'000
	Trading and services	Agriculture	Eliminations	Total
For the year ended 31 December 2020				
Revenue				
External customers	506,531,911	2,670,114,045	-	3,176,645,956
Inter-segment elimination	956,758,129	1,048,786,431	(2,005,544,560)	-
Total	1,463,290,040	3,718,900,476	(2,005,544,560)	3,176,645,956
Segment results	52,702,423	153,027,920	-	205,730,343
Unallocated expenses				(2,535,160,254)
Loss before income tax, financial income and financial expenses				(2,329,429,911)
Financial income				1,287,363,665
Financial expenses				(1,318,161,483)
Share profit from associates				8,767,467
Loss before tax				(2,351,460,262)
Current income tax expenses				(3,440,989)
Deferred income tax expenses				(28,438,599)
Loss after tax for the year				(2,383,339,850)
As at 31 December 2020				
Assets and liabilities				
Segment assets	3,018,565,742	33,883,908,746	-	36,902,474,488
Cash of the Group				97,151,198
Investments in associates				266,193,865
Total assets				37,265,819,551
Segment liabilities	(1,938,204,272)	(24,455,352,451)	-	(26,393,556,723)
Deffer tax liability	(141,070,733)	(703,396,636)		(844,467,369)
Total liabilities				(27,238,024,092)

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37. SEGMENT INFORMATION (continued)

37.1 Business segment (continued)

				VND'000
	Trading and services	Agriculture	Eliminations	Total
For the year ended 31 December 2021				
Revenue				
External customers	533,468,038	1,563,950,328	-	2,097,418,366
Inter-segment elimination	964,289,519	648,791,960	(1,613,081,479)	
Total	1,497,757,557	2,212,742,288	(1,613,081,479)	2,097,418,366
Segment results	28,242,811	478,727,416	-	506,970,227
Unallocated expenses				(276,542,674)
Loss before income tax, financial income and financial expenses				230,427,553
Financial income				735,078,612
Financial expenses				(1,090,293,038)
Share loss from associates				(5,819,760)
Loss before tax				(130,606,633)
Current income tax expenses				(885,768)
Deferred income tax income				259,098,512
Profit after tax for the year				127,606,111
As at 31 December 2021				
Assets and liabilities				
Segment assets	1,379,555,497	16,981,831,457	-	18,361,386,954
Cash				78,298,037
Total assets				18,439,684,991
Segment liabilities	(169,209,645)	(13,086,630,775)	-	(13,255,840,420)
Deferred tax liabilities	-	(510,611,231)		(510,611,231)
Total liabilities				(13,766,451,651)

37.2 Geographical segment

The following tables present revenue, expenditure and certain asset information regarding the Group's geographical segments:

	VND'000				Total
	Vietnam	Laos	Cambodia	Others	Total
For the year ended 31 December 2020					
Revenue					
Sales to external customers	2,208,058,651	231,786,705	48,975,262	687,825,338	3,176,645,956
Capital expenditure	166,860,532	690,716,762	914,742,077	-	1,772,319,371
As at 31 December 2020					
Others segment information					
Segment assets	16,349,124,058	13,401,401,402	7,151,949,028	-	36,902,474,488
Cash					97,151,198
Investment in associates					266,193,865
Total assets					37,265,819,551
For the year ended 31 December 2021					
Revenue					
Sales to external customers	1,130,544,964	620,339,519	-	346,533,883	2,097,418,366
Capital expenditure	690,730,524	245,779,318	-	-	936,509,842
As at 31 December 2021					
Others segment information					
Segment assets	14,380,934,619	3,980,452,335	-	-	18,361,386,954
Cash					78,298,037
Total assets					18,439,684,991

38. EVENTS AFTER THE BALANCE SHEET DATE

There have been no significant events or circumstances occurring after the balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements of the Group.



Tran Thi Thanh Hieu
Preparer



Le Truong Y Tram
Chief Accountant



Vo Truong Son
General Director

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